BA 111 – Macroeconomic Analysis for Business Decisions
Dr. Steven A. Wood

Class Meets: Section 1: Tues & Thurs, 2.00 – 3.30 p.m., C230 Cheit Hall
Section 2: Tues & Thurs, 3.30 – 5.00 p.m., C230 Cheit Hall

Discussion Sessions: Section 1: Monday, 11 a.m. or 2 p.m., C135 Cheit Hall
GSI: Seyonne Kang (skang@haas.berkeley.edu)
Section 2: Monday, 12 p.m. or 3 p.m., C135 Cheit Hall
GSI: TBD

Required Text: Robert J. Gordon, Macroeconomics, 7th edition

Required Supplies: Colored pens or pencils, straight edge

Office: F497

Office Hours: Tuesdays and Thursdays, 5.00 – 6.00 p.m. and by appointment

Office Phone: 643-9993

Work Phone: (415) 622-1152

E-mail: swood@haas.berkeley.edu or steven.a.wood@bankamerica.com

Course Description:

In this course we will learn how aspects of various macroeconomies work. In doing so, we will examine how consumer and business practices affect, and are affected by, the current condition of, and outlook for, the future of the U.S. and other economies. We will analyze how the government’s monetary, fiscal, and trade policies affect, and are affected by, macroeconomic conditions.

To do so, we will construct a model of demand and supply for the real and financial goods and services bought and sold in the macroeconomy. This model builds upon what you already know and will introduce you to some analyses that you haven’t seen before. We will use case studies to check the usefulness of the perspectives we develop: Does our framework fit with our experience (i.e., real world numbers)?
The perspectives that emerge from our understanding of theory and past experience will sharpen our abilities to analyze and (dare we say it?) forecast:

1. interest rates and inflation rates,
2. wages, salaries, and unemployment rates,
3. consumer spending and housing construction,
4. corporate profits and business investment in equipment and structures,
5. the government budget balance, the trade deficit, and exchange rates,
6. economic growth rates over the long run and across countries.

Class Representative:

I need someone to serve as class representative. If you would like to serve, please contact me during the first week of class.

Classroom Etiquette:

Class is from 2.10 – 3.30 p.m. (Section 1) and 3:40 – 5:00 p.m. (Section 2). I intend to begin class promptly and to end class on time. If you arrive late and/or leave early, please make every effort to do so quietly. This includes, but is not limited to, minimizing noise when opening and closing doors.

This is a large classroom with relatively poor acoustics. In consideration of your fellow students and the instructor, please refrain from talking with your neighbors during class. If you have a question, please raise your hand.

Code of Ethics/Test Affirmation:

In concert with the Haas School’s Code of Ethics you will be asked, on the midterms and final, to sign an ethics affidavit that the work you turn in is your own. A copy of the Code of Ethics and a sample affirmation are attached.
Grading:

Grading Summary:

- Homework: 15%
- Quiz: 10%
- Midterm #1: 25%
- Midterm #2: 30%
- Final Exam: 20%

Your final course grade will be determined solely from the points scored on the graded assignments.

The GSI’s will grade all assignments.

Grading disputes may arise; with the exception of addition errors, the instructor will handle them. In order to avoid problems associated with self-selection, disputes involving points scored on individual questions will NOT be considered. However, if you wish, the entire assignment will be re-graded by the instructor. This re-grading may result in either a higher or lower number of points being scored. Requests for re-grading must be submitted in writing to the instructor within one week of the assignment first being returned.

Homework:

Homework problems are pre-assigned for each week.

Additional homework problems WILL be assigned in class.

Homework is due at the beginning of class on the assignment due date.
- Homework must be handed in at the beginning of class.
- Faxed or e-mailed homework will NOT be accepted.
- Late homework will NOT be accepted.

Homework will vary from essay-like questions to charting problems to algebraic calculations. Homework MUST be word-processed although you may do graphs and equations by hand if you like.

You may work together on homework but each student must submit only his or her own work; copying and/or editing another student’s homework from disk or paper is NOT permitted. If, in the judgement of the GSI and instructor, copying and/or editing have taken place, ALL students associated with the copying and/or editing will receive a “zero” for the assignment. A subsequent infraction will result in a “zero” for ALL (past, present and future) homework assignments.
Answers to some of the homework problems assigned from the book are floating around. However, the work you turn in must be your own. Copying and/or editing answers from the instructor’s manual will result in a “zero” being given for that assignment. A subsequent infraction will result in a “zero” for **ALL** (past, present and future) homework assignments.

Quizzes:

A quiz is scheduled for February 3, in class, and covers Chapters 1, 2, and parts of 12. The quiz may include essay-like questions, graphical problems, or algebraic calculations. Neither calculators nor computers will be permitted during the exam.

Pop quizzes may be given at any time. For grading purposes, pop quizzes will be treated as a homework assignment. There is **NO** make-up for missed pop quizzes.

Midterm Exams:

The first midterm exam is scheduled for March 14, in class, and covers Chapters 3 – 6 and parts of 13. The exam may include essay-like questions, graphical problems, or algebraic calculations. Neither calculators nor computers will be permitted during the exam.

The second midterm exam is scheduled for April 18, in class, and covers Chapters 7, 8, and parts of 12. The exam may include essay-like questions, graphical problems, or algebraic calculations. Neither calculators nor computers will be permitted during the exam.

Final Examination:

The final exam is scheduled for Friday, May 12th, from 5.00 to 8.00 p.m., and cover Chapters 9, 10 and 18. The exam may include multiple choice questions, essay-like questions, and graphical problems. Neither calculators nor computers will be permitted during the exam.
Absences:

Attendance will NOT be taken. Therefore, you do not need to contact me or the GSI if you miss class.

However,

1) Homework is due at the beginning of class; late homework will NOT be accepted. If you will miss class you may have another student turn your homework in for you.

2) You are responsible for homework assignments that may be given in class.

3) An absence may also result in your missing a pop quiz; there is NO make-up for missed quizzes.

Website:

The class website address has not yet been set up. I will notify you as soon as it is available. The website will include my chapter outlines (not to be confused with lecture notes), practice midterms, midterms (after the fact), and answers to midterms.

Class Aliases:

Students are responsible for subscribing to the class alias. Occasionally, the instructor or GSI may send important information to students via these e-mail lists. Send an e-mail to majordomo@haas.berkeley.edu, with subject heading “subscribe ba111-1” (for those enrolled in section 1) or “subscribe ba111-2” (for those enrolled in section 2). Once you have successfully been added to the list, you will receive 2 e-mails back from majordomo confirming your subscription.

Reading and Homework Assignments:

You should be familiar with the assigned text material by the time we address them in class. You are responsible for ALL of the assigned materials. Lectures will generally follow the textbook but NOT cover all of the material.

On occasion, the lectures will extend and/or modify the textbook material. Where differences occur between lecture and textbook material, the lecture material will be deemed correct for grading purposes.

Homework assignments are due at the beginning of class on the assignment due date.

See next page for reading and homework assignments and due dates.
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ETHICAL STANDARDS OF THE UNDERGRADUATE PROGRAM
HAAS SCHOOL OF BUSINESS

The Haas School of Business at the University of California, Berkeley offers one of the finest undergraduate degrees in the world. It is a privilege to attend this institution and to share in the character of high ethics that the Haas name instills in the business world.

This privilege requires responsibility. We expect of ourselves and our fellow students the highest ethical behavior. This institution is nothing without the personal integrity of each of us. Your grades and your degree will mean little without a firm foundation upon which to base these credentials.

This institution can create opportunities that are currently unavailable to most of us. Each of us must uphold high ethical standards to protect these opportunities. Any of us who do not uphold these standards should not expect to share in the future opportunities a degree from this institution will create.

CODE OF ETHICS OF THE UNDERGRADUATE PROGRAM
HAAS SCHOOL OF BUSINESS

Neither this school, its students, nor its professional associations will condone cheating, lying, or any other misrepresentations. Moreover, anyone who willingly conceals these activities will be considered accomplices and equally culpable.

All undergraduate students are expected to comply with the code of ethics of the Undergraduate Program at the Haas School of Business as stated above. In doing so, we commit ourselves to upholding the standards of honesty, integrity and personal responsibility.

Violations of the code of ethics will be referred to the University of California, Berkeley's Office of Student Conduct.

HAAS STUDENTS
HIGHEST STANDARDS

This code is created by unanimous resolution of the Undergraduate Presidents of Student Clubs and Fraternities at the Haas School of Business

Return to Undergraduate Home Page
Name: ________________________
SID: _________________________

BA111
Macroeconomic Analysis for Business Decisions

Final Exam

Write and label clearly. Neatness counts!

Please sign the following oath:

The answers on this exam are entirely my own work. I neither gave nor received any aid while taking this exam.

______________________
Signature

Any exam turned in without a signature indicating that you have taken this oath will be assigned a grade of zero.

You have 3 hours to take this exam.
Please remember to put your name on every page.
Good luck!