

# SPRING 2010 Evening & Weekend MBA Program Schedule

Evening classes meet 6:00 p.m. - 9:30 p.m. (breaks 7:30 p.m. - 8:15 p.m.)  
 Saturday ELECTIVE classes meet 9:00 a.m. – 12:00 p.m. and 1:00 p.m. – 4:00 p.m.

## ELECTIVE CLASSES

### MONDAY

EW MBA223-1 (3 units)\*  
**Corp Financial Reporting**  
 Nondorf  
 C135

EW MBA233-1 (3 units)\*  
**Investments**  
 Tang  
 C320

EW MBA252-1 (3 units)  
**Negotiations**  
 Dayonot  
 C210

EW MBA295A-2 (3 units)\*  
**Entrepreneurship**  
 Fuchs, Zafar  
 C220

EW MBA299B-1 (2 units, 10 wks)\*  
**Global Strategy**  
 Tiffany  
 C110

6:00PM – 8:00PM ↓

EW MBA267-1 (2 units)  
**Marketing Research**  
 Madansky  
 C325

### TUESDAY

EW MBA236E-1 (2 units, 10wks)  
**Mergers & Acquisitions**  
 Goodson  
 C125

EW MBA237-2 (3 units)  
**Financial Derivatives**  
 Garleanu  
 C330

EW MBA266-1 (3 units)  
**Managing Sales & Distribution Channels**  
 Azhar  
 C320

EW MBA280-1 (3 units)  
**Real Estate**  
 Edelstein  
 C110

6:00PM – 8:00PM ↓

EW MBA287-1 (1 unit)\*  
**Real Estate ARGUS**  
 Wallace  
 C325

EW MBA295F-1 (2 units)\*  
**Customer & Bus Dev In Hi-Tech**  
 Blank  
 C220

4:00PM – 6:00PM ↓

EW MBA295I-1 (2 units)\*  
**Entrepreneurship Workshop for Start-Ups**  
 Charron  
 C325

### WEDNESDAY

EW MBA212-1 (3 units)\*  
**Energy & Environmental Markets**  
 Borenstein & Wolfram  
 C135

EW MBA224A-1 (2 units, 10 wks)  
**Managerial Accounting**  
 Udpa  
 C330

EW MBA277-1 (3 units)\*  
**International Business**  
 Tyson & Vardy  
 C220

EW MBA284-1 (3 units)\*  
**Real Estate Investment**  
 Edelstein  
 C325

EW MBA299E-1 (3 units)  
**Competitive Strategy**  
 La Blanc  
 C125

### THURSDAY

EW MBA256-1 (3 units)\*  
**Global Mgmt**  
 Gundling  
 C330

EW MBA264-1 (3 units)\*  
**Hi Tech Marketing**  
 Wilton  
 C220

EW MBA269-1 (3 units)  
**Pricing**  
 Azhar  
 C125

EW MBA295T-1 (3 units)  
**New Venture Finance**  
 Haykin  
 C325

5:00PM – 8:00PM ↓

EW MBA287-2 (3 units)^  
**Land Development & Investment: The Art of the Deal**  
 14 Boalt  
 Falik

### SATURDAY

#### Morning (9AM-12PM)

EW MBA257-11 (3 units)  
**Power & Politics**  
 Kass  
 C125

EW MBA269-11 (3 units)  
**Pricing**  
 Ho  
 C135

EW MBA275-11 (3 units)  
**Law for Bus. Managers**  
 Halpin  
 C320

EW MBA295A-11 (3 units)  
**Entrepreneurship**  
 Gertz, Himmelstein, Taber  
 C110

#### Afternoon (1PM-4PM)

EW MBA277-11 (1 unit, 2/27 – 4/3)  
**Doing Business in China**  
 Zaloom  
 C135

EW MBA218A-11 (1 unit, 4/10 – 5/15)  
**International Finance**  
 Lyons  
 C135

EW MBA222-11 (3 units)  
**Financial Info Analysis**  
 Udpa  
 C125

EW MBA258A-11 (3 units)  
**Int'l Business: Org. Innovation in Global Co.**  
 Bahrami  
 C320

EW MBA262-11 (3 units)  
**Strategic Brand Mgmt**  
 Upshaw  
 C110

*All Day Class (10AM-6PM)*  
 EW MBA290T-11 (2 units)  
**Corp Strategy in Telecom & Media**  
 Moazammi  
 C330

\*Cross-listed with the Full-Time MBA Program

^Cross-listed with the Full-Time MBA Program and Boalt Law School

## SPRING 2010 Evening & Weekend MBA Program Schedule

**One Unit Courses – The courses below occur on Saturday or Sunday. Attendance at all one-unit course sessions is MANDATORY. Please note that you are only allowed to count a maximum of three 1 unit courses (excluding core and MPAR) towards your degree requirement of 42 units.**

EW MBA237-11*	<b>Financing Energy &amp; Infrastructure Projects</b>	Sun, 3/7 & 4/25, 9AM-5PM	Marks	C135
EW MBA240-11B*	<b>Risk Mgmt via Optimization &amp; Simulation</b>	Sun, 3/7 & 4/11, 9AM-5PM (Electronic final on 5/9, 11AM-5PM)	Shogan	C330
EW MBA291D-11*	<b>Data Visualization</b>	Sun, 2/21 & 3/14, 9AM-5PM	Few	C125
EW MBA291T-11	<b>Managerial Communications</b>	Sun, 4/18 & 4/25, 10AM-6PM	Issacson	C320
EW MBA292C-11	<b>Strategic CSR</b>	Sun, 2/7 & 3/7, 9AM-5PM	Sweeney	C220
EW MBA292F-11*	<b>Fin Mgmt of Nonprofit Organizations</b>	Sun, 2/28 & 3/14, 9AM-5PM	Courtney	C210
EW MBA296-11	<b>Working with Corporate Boards</b>	Sun, 4/11 & 4/18, 10AM – 6PM	Hermalin	C210

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