### Overview of Degree Requirements

- **A minimum of** 38 **Upper-Division Business Units***
- **A minimum of** 12 **Upper-Division Non-Business Units***
- Complete the 7 **Breadth Requirements**++
- General University Requirements:
  - **American History**
  - **American Institutions**
- Berkeley campus requirement:
  - **American Cultures**
- **A minimum of 120 units**
- **Completion of degree program in four semesters, not including summer session**

*Upper-Division courses are numbered 100-199

### Required UGBA Core Courses

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Name</th>
<th>Units</th>
</tr>
</thead>
<tbody>
<tr>
<td>100</td>
<td>Business Communications++</td>
<td>2</td>
</tr>
<tr>
<td>101A</td>
<td>Microeconomic Analysis for Business Decisions+</td>
<td>3</td>
</tr>
<tr>
<td>101B</td>
<td>Macroeconomic Analysis for Business Decisions+</td>
<td>3</td>
</tr>
<tr>
<td>102A</td>
<td>Introduction to Financial Accounting+</td>
<td>3</td>
</tr>
<tr>
<td>102B</td>
<td>Introduction to Managerial Accounting+</td>
<td>3</td>
</tr>
<tr>
<td>103</td>
<td>Introduction to Finance+</td>
<td>4</td>
</tr>
<tr>
<td>104</td>
<td>Introduction to Business Analytics+</td>
<td>3</td>
</tr>
<tr>
<td>105</td>
<td>Leading People++</td>
<td>3</td>
</tr>
<tr>
<td>106</td>
<td>Marketing++</td>
<td>3</td>
</tr>
<tr>
<td>107</td>
<td>The Social, Political, and Ethical Environment of Business++</td>
<td>3</td>
</tr>
<tr>
<td>+ Quantitative</td>
<td></td>
<td></td>
</tr>
<tr>
<td>++Qualitative</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Grading Options and Required Grades

- All Haas Business courses **MUST** be taken for letter grades, including core substitutions.
- Students must receive a grade of C– or higher
- Overall GPA must be at or above 2.00 for graduation

### Elective Courses

Upper division UGBA elective courses can be found at: [http://guide.berkeley.edu/courses/ugba/](http://guide.berkeley.edu/courses/ugba/)

### Core Substitutions

The following courses may be used to fulfill the corresponding core business requirement. However, units for these approved substitutions are non-business upper division units and students must take additional business electives towards the required 38 upper division business units.

<table>
<thead>
<tr>
<th>UGBA 101A</th>
<th>UGBA 101B</th>
<th>UGBA 101B</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECON 100A</td>
<td>ECON 100B</td>
<td>ECON 100B</td>
</tr>
<tr>
<td>ECON 101A</td>
<td>ECON 101B</td>
<td>IAS 107</td>
</tr>
</tbody>
</table>

### Breadth Requirements

- **Arts & Literature**
- **Biological Science**
- **Historical Studies**
- **International Studies**
- **Philosophy & Values**
- **Physical Science**
- **Social & Behavioral Sciences**

See website for further information: [http://classes.berkeley.edu](http://classes.berkeley.edu)

### General University Requirements

Before graduation, every student must complete the University requirements in American History and American Institutions.

See website for further information: [http://registrar.berkeley.edu](http://registrar.berkeley.edu)

### Berkeley Campus Requirement

Before graduation, every student must complete the Campus requirement in American Cultures.

See website for further information: [http://americancultures.berkeley.edu](http://americancultures.berkeley.edu)

### Pre-admission Advising

Call or stop by our office to speak with an advisor at any time during our open hours. No appointment is necessary as all of our advising is done on a drop-in basis.

### Haas Undergraduate Program Office

S450 Student Services Building #1900
Berkeley, CA 94720-1900
510.642.1421

### Office Hours

Monday, Wednesday-Friday 9:00AM-4:00PM
Tuesday 10:00AM-4:00PM
Closed for lunch 12:30PM-1:30PM
SUGGESTED TWO YEAR PLAN
BERKELEY HAAS UNDERGRADUATE PROGRAM

REMINDERS

- No more than 3 Core Courses recommended for semester 1
- UGBA 100 is mandatory in your first year
- UGBA 107 is recommended in your first year

JUNIOR YEAR: The first year of the two year Haas Undergraduate Program introduces students to some of the core business fundamentals, while completing remaining UC Berkeley requirements.

<table>
<thead>
<tr>
<th>FALL</th>
<th>SPRING</th>
</tr>
</thead>
</table>
| ❖ **UGBA 100:** Business Communication (Required)  
or  
❖ **UGBA 107:** The Social, Political and Ethical Environment of Business *(Recommended)*  
or  
❖ **UGBA 101A:** Microeconomics Analysis for Business Decisions  
or  
❖ **UGBA 102A:** Introduction to Financial Accounting  
or  
❖ **UGBA 104:** Introduction to Business Analytics  
❖ Remaining Degree Requirements | ❖ **UGBA 100:** Business Communication (Required)  
or  
❖ **UGBA 107:** The Social, Political and Ethical Environment of Business *(Recommended)*  
or  
❖ **UGBA 101B:** Macroeconomic Analysis for Business Decisions  
or  
❖ **UGBA 102B:** Introduction to Managerial Accounting *(must complete UGBA 102A first)*  
or  
❖ **UGBA 104:** Introduction to Business Analytics  
❖ Remaining Degree Requirements |

SENIOR YEAR: The second year of the two year Haas Undergraduate Program allows students freedom to select electives of interest, while fulfilling final degree requirements.

<table>
<thead>
<tr>
<th>FALL</th>
<th>SPRING</th>
</tr>
</thead>
</table>
| ❖ **UGBA 103:** Introduction to Finance  
or  
❖ **UGBA 105:** Leading People  
or  
❖ **UGBA 106:** Marketing  
❖ Remaining Degree Requirements | ❖ Remaining Degree Requirements |