A complete honor roll of donors from July 1, 2014, to June 30, 2015, is available online at haas.berkeley.edu/annualreport.
Dear Fellow Alumni and Supporters:

In 2015, we celebrated the five-year anniversary of our Defining Principles, an important milestone for us. The Defining Principles codify the long-standing culture and are the lifeblood of Berkeley-Haas. Question the Status Quo, Confidence Without Attitude, Students Always, and Beyond Yourself distinguish us from other schools, providing a source of market advantage as well as pride and engagement.

On these pages, you’ll see examples of that pride. Our community has come together to make our institution stronger, whether it’s Deloitte employees instilling a tradition of giving, a boost for the Brian Maxwell Fellowship that’s allowed alumni to improve the world, a new resource for students interested in working for startups, or a fund honoring the memory and legacy of an alumna gone too soon from our Haas family.

Together, we make Berkeley-Haas the prestigious business school that it is. Thank you for your continued support.

Sincerely,

RICH LYONS, BS 82
DEAN, BERKELEY-HAAS
Your Gifts to Berkeley-Haas

Thanks to your generosity, it has been another monumental year for the Haas School of Business as we work together to redefine the business graduate.

This year, we celebrated the fifth anniversary of our Defining Principles that codified our long-standing culture: Question the Status Quo, Confidence Without Attitude, Students Always, and Beyond Yourself. We broke ground on our new 80,000-square-foot North Academic Building, which will be filled entirely with classrooms, study rooms, and student space. We celebrated a record number of women in our Full-time Berkeley MBA Program and have grown our outreach efforts into a Gender Equity Initiative. And together, we raised more than $35.5 million to support our school.

Gifts & Pledges to the Haas School of Business
July 1, 2014 – June 30, 2015

- Academic Programs: $984,859
- Dean’s Discretionary: $5,582,264
- Faculty Research and Support: $1,145,001
- Institutes and Centers: $6,759,864
- North Academic Building: $17,230,571
- Scholarships and Fellowships: $2,727,909
- Special Projects and Initiatives: $1,084,601
- Women in the Full-time Berkeley MBA Program: 43%
- Startups founded from the 68 students in the Berkeley MBA for Executives Program: 16
- Donors gave $2.72M to scholarships and fellowships: 272
- Our undergraduate tuition costs a fraction compared to any other top 20 school: 1/3
- Entrepreneurs have made the Founders Pledge to Berkeley-Haas: 50+

Thanks to your generosity, it has been another monumental year for the Haas School of Business as we work together to redefine the business graduate.
HAAS LOYAL DONORS

Year in and year out, our loyal supporters give back to the Haas School of Business to maintain our school’s competitive edge. Haas Loyal recognizes donors who have given in the current year and in four or more previous years.

<table>
<thead>
<tr>
<th>Duration</th>
<th>Donors</th>
</tr>
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<tr>
<td>40+ YEARS</td>
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<tr>
<td>35–39 YEARS</td>
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<td>30–34 YEARS</td>
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<td>25–29 YEARS</td>
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<td>20–24 YEARS</td>
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<td>15–19 YEARS</td>
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<td>10–14 YEARS</td>
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<tr>
<td>5–9 YEARS</td>
<td>1646</td>
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HAAS LEADERSHIP

The Haas Leadership Society recognizes donors who make meaningful and generous investments in our school. The Haas Club levels start at $1,500 and the Dean’s Circle levels at $10,000.

<table>
<thead>
<tr>
<th>Level</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>ASSOCIATES CLUB</td>
<td>1%</td>
</tr>
<tr>
<td>DIRECTORS CLUB</td>
<td>1%</td>
</tr>
<tr>
<td>PARTNERS CLUB</td>
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<tr>
<td>INNOVATORS CIRCLE</td>
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<tr>
<td>ADVISORS CIRCLE</td>
<td>4%</td>
</tr>
<tr>
<td>STRATEGISTS CIRCLE</td>
<td>5%</td>
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<tr>
<td>VISIONARIES CIRCLE</td>
<td>21%</td>
</tr>
<tr>
<td>VISIONARIES CIRCLE - $1,000,000+</td>
<td>55%</td>
</tr>
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HAAS LEADERSHIP SOCIETY GIVING

$34 MILLION

<table>
<thead>
<tr>
<th>Level</th>
<th>Percentage</th>
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<tbody>
<tr>
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<tr>
<td>DIRECTORS CLUB</td>
<td>1%</td>
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<tr>
<td>PARTNERS CLUB</td>
<td>3%</td>
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<tr>
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<td>4%</td>
</tr>
<tr>
<td>STRATEGISTS CIRCLE</td>
<td>5%</td>
</tr>
<tr>
<td>VISIONARIES CIRCLE</td>
<td>21%</td>
</tr>
<tr>
<td>VISIONARIES CIRCLE - $1,000,000+</td>
<td>55%</td>
</tr>
</tbody>
</table>

HAAS LEADERSHIP SOCIETY DONORS

954 DONORS

<table>
<thead>
<tr>
<th>Level</th>
<th>Percentage</th>
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</thead>
<tbody>
<tr>
<td>ASSOCIATES CLUB</td>
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<tr>
<td>DIRECTORS CLUB</td>
<td>18%</td>
</tr>
<tr>
<td>PARTNERS CLUB</td>
<td>20%</td>
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<td>26%</td>
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<tr>
<td>ADVISORS CIRCLE</td>
<td>4%</td>
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<tr>
<td>STRATEGISTS CIRCLE</td>
<td>4%</td>
</tr>
<tr>
<td>VISIONARIES CIRCLE</td>
<td>18%</td>
</tr>
<tr>
<td>VISIONARIES CIRCLE - $1,000,000+</td>
<td>1%</td>
</tr>
</tbody>
</table>
THE HAAS FUND

Last year more than 4,800 alumni, students, faculty, staff, and friends gave $3.38 million to the Haas Fund.

- **$3.38 million**
- **6,701** Gifts to the Haas Fund last year
- **1.2** Gifts per donor
- **$716** Average gift to the Haas Fund
- **20%** Of Haas Fund donors gave $1,000+
- **58%** Of donors gave the previous year
- **1/3** Of Haas Fund gifts were made online

YOUR GIFTS AT WORK

- **25%** DEGREE PROGRAMS. On paper, our top-rated degree programs make an impression. But where we really shine most is out in the business world. With the concepts and partnerships our students gain at Berkeley-Haas, they improve the lives of people and change industries.
- **25%** DEAN’S INITIATIVES. Building on Dean Lyons’ transformative vision for the school, Dean’s Initiatives include investments in new student startups, our Gender Equity Initiative, and our International Business Development program.
- **20%** ALUMNI RESOURCES. Our Berkeley-Haas Alumni Network is fueled by the power of one another. With events happening six out of seven days a week worldwide, there are always opportunities to connect with other alumni and launch your next business venture.
- **10%** SCHOLARSHIPS AND FELLOWSHIPS. Our school’s network and reputation are only as good as the leaders we produce. Scholarships and fellowships allow us to win talent battles for top students.
- **10%** FACULTY RECRUITING. Berkeley-Haas faculty members stand among the world’s leading thinkers, and every year we compete with other business schools to retain our most talented professors and to bring in up-and-coming stars.
- **10%** CAREER RESOURCES. Our bright students want top job prospects when they graduate, and career resources ensure they land in the most coveted positions. This not only increases our school’s rankings, it expands our growing network in leading organizations.
THE BIG GIVE

On November 20, UC Berkeley held its first ever, one-day fundraising blitz. The Big Give encouraged the entire UC Berkeley community to support their favorite schools and programs with a friendly competition and prize money. Berkeley-Haas alumni, faculty, staff, and students rallied together by posting Big Give pictures on social media and giving a record number of donations in a single day.

$5.3 MILLION Raised for UC Berkeley during the Big Give

3 TIMES The number of gifts as the busiest giving day of the year (December 31)

651 Gifts to Berkeley-Haas during the Big Give

$7,311 Prize money awarded to Berkeley-Haas for the Big Give competitions

15% Were first-time donors to UC Berkeley

1ST PLACE Prize won by Berkeley-Haas for the most student donors

$560,920 RAISED FOR BERKELEY-HAAS DURING THE BIG GIVE
UNDERGRADUATE STUDENT AND REUNION CAMPAIGNS

A private school education from a public university

Berkeley-Haas undergraduates often remark that they receive a private school education at a public university. So when the current undergraduate students prepared for this year’s Student Gift Campaign, they wanted Haas to take its place among its private school peers. “Schools like Harvard or Yale have been around for hundreds of years, and they’ve got a well-established spirit of giving,” says junior Hayden Polhamus. “But because Cal is a state institution, it hasn’t had a similar ethos until recently. When I heard about the student campaign I realized I wanted to help create that culture.”

For the first time in school history, all undergrads (and not just graduating seniors) were invited to give. The student-led committee, which raised $13,586 from 253 students, included Subha Rengarajan, BS 15, president; Antonia Acquistapace, BS 15; Sam Choi, BS 15; Jimmy Le, BS 16; Stacey Patten, BS 15; Dan Phan, BS 16; Hayden Polhamus, BS 16; Mansha Seth, BS 16; and Cassarie Soungpanya, BS 16.

A group of undergraduate alumni matched student donations 3:1, bringing the total to $43,086. Brad Howard, BS 79, donated to the Beyond Yourself Challenge Match. “Supporting the Student Gift Campaign allows me to pass on what I have received from the school and to model the expectation that Haas students give—not only money but resources and time. It’s just how we roll.” The other match donors were: Tim Carlson, BS 63; Tara Kramlich, BS 03; Petra Loer, BS 01; Dean Rich Lyons, BS 82; Kathryn O’Connor, BS 98; Lucky Sandhu, BS 96; EMBA 15; and Kinman Tong, BS 03.
UNDERGRADUATE REUNIONS CELEBRATE THE BERKELEY-HAAS EXPERIENCE

Every October, thousands of Berkeley alumni and parents come flooding back to Cal for three days of events during Homecoming weekend. And last year, with the Bears’ 4-1 football record, alumni had even more reason to celebrate. Topping off the festivities was the Berkeley-Haas tailgate, where our community gathered to share in the Haas spirit before heading over to Memorial Stadium to watch the Bears take on Washington.

The annual Homecoming celebration is also a time where alumni commemorate their Haas experience by giving back to their reunion class gift. This year, 430 Berkeley-Haas undergraduate alumni from the classes of 1954 to 2014 gave over $1.18 million to Berkeley-Haas in honor of their reunion.

<table>
<thead>
<tr>
<th>Class Year</th>
<th>Donation Amount</th>
<th>% of Class Participation</th>
</tr>
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<tbody>
<tr>
<td>1954</td>
<td>$10,075</td>
<td>7.6%</td>
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<tr>
<td>1959</td>
<td>$167,955</td>
<td>6.4%</td>
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<tr>
<td>1964</td>
<td>$17,138</td>
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<tr>
<td>1969</td>
<td>$518,400</td>
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</tr>
<tr>
<td>1974</td>
<td>$60,719</td>
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</tr>
<tr>
<td>1979</td>
<td>$131,564</td>
<td>10.4%</td>
</tr>
<tr>
<td>1984</td>
<td>$87,803</td>
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<tr>
<td>1989</td>
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<tr>
<td>1994</td>
<td>$7,586</td>
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<tr>
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</tr>
<tr>
<td>2014</td>
<td>$8,377</td>
<td>48.7%</td>
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</table>
MBA STUDENT AND REUNION CAMPAIGNS

An expression of gratitude

“Other top business schools have massive endowments to leverage—Haas has its alumni.” These were the rallying words of student Dino Boukouris, EWMBA 15, encouraging his classmates to join him in the Graduating Gift Campaign. “I’ve gained an inordinate benefit from these last three years and I know I will continue to benefit from having the Haas School of Business on my resume. My gift is an expression of gratitude for the enormous gift that this opportunity has been.” Each year, graduating students join the ranks of alumni who give back to Berkeley-Haas to support the next generation of leaders. This year the student campaign was bolstered by a matching gift from alumnus Mikhail Shneyder, EWMBA 07, who donated $1,000 for every 10 percent of the class that participated.

Not to be outdone, 61 percent of the full-time Berkeley MBA students gave back to Haas as part of their Lifelong Connections Campaign raising over $21,000. Campaign Co-Chairs Ajoy Vase and Kory Vargas, FTMBA 15s, leveraged a cohort competition to rally classmates. They infused humor into the campaign by creating a Cplan event, where students presented mock startups and competed for prizes.

This year also marked the graduation of the first class of the new Berkeley MBA for Executives Program. Students in the newly launched program set a high bar for their Graduating Gift Campaign. Thanks to Co-Chairs Rochelle Webb and Taylor Truitt, EMBA 14s, 90 percent of the class gave over $15,000 to Berkeley-Haas in honor of their degrees.

35% INCREASE IN THE AMOUNT DONATED BY FULL-TIME MBA STUDENTS

$39K RAISED BY THE MBA GRADUATING GIFT CAMPAIGNS

90% OF EXECUTIVE MBA STUDENTS DONATED

$1K MATCHED FOR EVERY 10% OF THE EWMBIA STUDENTS WHO DONATED
MBA REUNIONS LET ALUMNI REMEMBER AND RECONNECT

The connections students make with their classmates are a big part of what makes an MBA experience so invaluable. So it is no surprise that MBA Reunion Weekend attracts hundreds of alumni to Berkeley-Haas each year to reconnect with each other. Alumni retooled their skills at faculty lectures during the Alumni Conference. Their families met and played at the picnic and beer garden. And this year, the reunioning classes mingled and danced from high atop Memorial Stadium, with views of the surrounding bay.

In addition to reveling in the company of one another, alumni honored each other and their MBA experience by giving back to the school. The reunion classes of 1965 to 2014 gave $8,354,503 to Berkeley-Haas.

<table>
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<tr>
<th>Year</th>
<th>Donation Amount</th>
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<tr>
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<td>12.6%</td>
</tr>
<tr>
<td>1985</td>
<td>$59,541</td>
<td>18.1%</td>
</tr>
<tr>
<td>1990</td>
<td>$43,996</td>
<td>16.3%</td>
</tr>
<tr>
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<td>2010</td>
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</tr>
<tr>
<td>2014</td>
<td>$37,758</td>
<td>30.4%</td>
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</table>
DELOITTE EMPLOYEES UNITE TO SUPPORT STUDENTS

Company’s Capital Campaign represents a true Beyond Yourself culture that benefits students now and into the future

When Berkeley-Haas students sit in the largest classroom in the new North Academic Building, slated to open in 2016, they will be reminded of the power of community. The 140-seat space will be named for Deloitte LLP, recognizing hundreds of employee donors who collectively raised more than $3 million for the school since the Deloitte Capital Campaign Fund began in 2004.

Students have long benefitted from Deloitte’s support: from the current three-building campus to scholarship money to significant recruiting of undergrads.

For Deloitte, supporting Berkeley-Haas is a business imperative. “Talent is our lifeblood,” says Jack Russi, BS 82, national managing partner of corporate development. “Cal is one of our most important sources so helping Haas continue to be a leader in producing top talent makes sense.” Russi, who serves as chair of the Haas School Board, was one of several senior executives who spearheaded Deloitte’s most recent fundraising efforts for Haas. Others included Jim Davis, MBA ’87; Tim Van Oppen, MBA ’76; Larry Varellas, BS ’80; and Cal alumni Kerry Francis, BA ’82, and Sandy Shirai, BA ’85.

The campaign was a well-organized affair, with alumni from each of Deloitte’s four business areas: audit, advisory, tax, and consulting overseeing employee giving and participation for their areas. Frequent communications, friendly competition, and even a webcast to update donors on the progress on the new building spurred 646 gifts and pledges from 231 donors over the course of the campaign, proving that giving became a consistent endeavor for many.
Deloitte’s Jack Russi, BS 82 (shown), co-led the fundraising efforts at Deloitte because his predecessors—including Mike Chetkovich, BS 39, MS 40, Clancy Houghton, BS 60; George Kelly, BS 61; Lynn Odland; and Dennis Wu, BS 65, MBA 67—did the same thing. “We had a lot of role models to follow,” says Russi. “We felt it was our responsibility to take the mantle and help drive a successful campaign.”

STUDENTS EXPRESS GRATITUD TO BERKELEY-HAAS DONORS

Every January, Berkeley-Haas students, faculty, and staff celebrate Donor Appreciation Week by writing notes thanking supporters for keeping Haas a top-ranked business school. Many students reflect on the value of their Berkeley-Haas education. “Your generosity is something I am sure to follow in the coming years out of school,” wrote Wilson Tsai, BS 15.

SOCIAL INNOVATION AND ENTREPRENEURSHIP SUPPORTED IN ALUMNA’S HONOR

Before her unexpected passing in 2014, Priya Haji, MBA 03, improved economic opportunity and equality by co-founding three companies: Free at Last, World of Good, and SaveUp. To honor Haji’s life, members of Haas’ Institute for Business & Social Impact established The Priya Haji Memorial Fund, which will provide a community-wide lecture and support students focused on social innovation and entrepreneurship. “Priya inspired people to action and was a highly charismatic and persuasive leader,” says Food Business School Dean and Berkeley-Haas Senior Impact Fellow William Rosenzweig. “We created a lecture to continue the rare transmission of wisdom and inspiration she imparted during her own presentations.”
MAXWELL FELLOW IMPROVES MATERNITY CARE IN NAIROBI

Fellowship in memory of PowerBar co-founder Brian Maxwell catalyzes a life-altering endeavor that’s set to expand throughout Kenya

Earning the first Brian Maxwell Fellowship to attend Berkeley-Haas was an important opportunity for Nick Pearson, MBA 08. True to the fellowship’s aim, which is to inspire Haas MBAs to bring valuable innovation and change to the world, Pearson founded Jacaranda Health, an organization that sets up private maternity clinics in Kenya and designs better systems to deliver low-cost care in Africa. “The fellowship strengthened my resolve to pursue the kind of work I feel is most important,” says Pearson. “There’s a powerful effect when a community of people you respect says: you are an entrepreneur, we believe in you. Especially with Brian and Jennifer Maxwell’s own journey as an inspiration.”

Pearson was working in Kenya for a VC fund when he learned about the high—yet preventable—mortality rates of East African mothers during labor. He used his business savvy to bring scalability to maternal health. Pearson’s team employs a patient-centered approach to designing services, listening to clients’ feedback and iterating new tools quickly.

Five years in, Jacaranda has two hospitals in Nairobi and a reputation for providing high-quality maternity care at less than $100 per delivery. Its newborn survival rates are some of the country’s best, and more than 75 percent of mothers return for postnatal care. Jacaranda’s hospitals see over 2,000 clients a month.

The Kenyan government has taken note. In 2015 Jacaranda replicated its innovations at two public hospitals and plans to expand that to another three to five hospitals in 2016. In five years, Pearson hopes to have Jacaranda’s tools and systems strengthening care in Kenya’s 131 district hospitals, where most of Kenya’s babies are delivered.
Nick Pearson, MBA 08 (right), seen here with employees, started Jacaranda Health to improve maternity care in Kenya. He serves as the organization’s executive director.

ADDITIONAL GIFT ENSURES MAXWELL FELLOWS’ CONTINUED INFLUENCE

Berkeley alumna Jennifer Maxwell started the Brian Maxwell Fellowship to keep her late husband’s insatiable desire for innovation, entrepreneurship, and living one’s passion alive. She further secured that legacy with an additional $1 million gift, ensuring two fellows each year for the next ten years. “The fellowship is meant to encourage creativity with an emphasis on improving humankind,” says Jennifer, who co-founded PowerBar with Brian. “I’m very pleased with the program. We’ve created a family of Brian Maxwell fellows and entrepreneurs.” Fellows now number 16 and are involved in myriad industries, including education, health, agroforestry, and more.

FOCUSBING ON WOMEN IN BUSINESS

Berkeley-Haas’ Institute for Business & Social Impact established the Valuing Women in Business Initiative to provide research and teaching on the challenges confronting professional women as well as to develop solutions. Among the initiative’s distinguished researchers is Prof. Laura Kray. Her recent work has included an article in the Washington Post, “Why Salary Negotiations are Rigged Against Women,” and a study showing that gender stereotypes categorizing women as gullible lead them to be deceived in negotiations more than men.
ALUMNUS CHAMPIONS ENTREPRENEURS

George A. Willman, MBA 93, strengthens the entrepreneurial ecosystem at Berkeley and Haas with his many volunteer activities

George A. Willman, MBA 93, has demonstrated profound initiative and involvement to enhance the Haas Alumni Network. In 2011, he co-founded the Berkeley Angel Network, which has a strong membership of UC Berkeley and Berkeley-Haas alumni and faculty. He continues to be active in the group’s leadership as co-president and chairman of the board, and thanks to his vision and collaboration with key stakeholders, the Berkeley Angel Network is achieving its mission to build an angel investor community and to promote entrepreneurship and entrepreneurship education.

Willman’s dedication to Berkeley-Haas has extended to the Lester Center for Entrepreneurship, where he has participated in important mentorship programs, judged the UC Berkeley Startup Competition, and served as a guest lecturer and panelist in classes on a variety of topics, including negotiation, financing, and intellectual property. Additionally, he has graciously hosted many meetings in his office for the Berkeley Angel Network and the local Haas Alumni Network chapter in Silicon Valley.

In fall 2014 he was awarded Berkeley-Haas’ highest volunteer honor, the Raymond E. Miles Service Award. These days, Willman is a partner at Reed Smith LLP and practices law in Silicon Valley, representing startup and technology companies in various industries for issues including licensing, intellectual property, development, collaboration, manufacturing, distribution, joint ventures, mergers, acquisitions, and spin-offs.

We thank George and the other thousands of alumni who volunteer and promote Berkeley-Haas around the world.
ALUMNI BOOST STARTUP CAREERS

When Ted, MBA 94, and Kathleen Janus gave $100,000 to the MBA Career Management Group (CMG), they did so with an eye to the future. Both Berkeley dual-degree holders, their gift supports student advising for jobs at startups, something they consider of “critical importance” for MBAs. “It’s gratifying to see UC Berkeley and Haas sending high-quality graduates to companies that might be the Google or Facebook of tomorrow,” says Ted, principal of J Capital. Kathleen, a lecturer in Stanford’s University Program on Social Entrepreneurship, agrees. “Helping CMG with its outreach effort was venture philanthropy at its best.”

GIVING JOB-SEARCHERS AN EDGE

MBA students interested in entrepreneurship gained a new industry specialist to advise them, thanks to a gift from Ted, MBA 94, and Kathleen Janus. Working with the MBA Career Management Group (CMG), Deepak Gupta, an investor and mentor to startup accelerators, advises students on careers, connects them to job opportunities via his extensive network, and offers career-related workshops. He also attends conferences, pitch days, and other events to spread the Berkeley-Haas brand in the startup community. Gupta is one of eight CMG industry specialists. Others include experts in social impact, health care, and retail.
HAAS LEADERSHIP SOCIETY

Thank you for investing in the success of our students. You make Berkeley-Haas one of the leading business schools in the world.

The Haas School of Business recognizes donors at the following Haas Leadership Society levels:

- $100,000+ DEAN’S VISIONARIES CIRCLE
- $50,000 – $99,999 DEAN’S STRATEGISTS CIRCLE
- $25,000 – $49,999 DEAN’S ADVISORS CIRCLE
- $10,000 – $24,999 DEAN’S INNOVATORS CIRCLE
- $5,000 – $9,999 HAAS PARTNERS CLUB
- $2,500 – $4,999 HAAS DIRECTORS CLUB
- $1,500 – $2,499 HAAS ASSOCIATES CLUB*

The following honor roll places individuals in Haas Leadership Society levels based on gifts, pledge payments, and matching gifts or pledges received from July 1, 2014, to June 30, 2015.

For a complete honor roll of donors to the Haas School of Business, including lists based on class year, visit haas.berkeley.edu/annualreport.

*Students and young alumni qualify for the Haas Associates Club at special levels.
DEAN’S VISIONARIES CIRCLE
$1,000,000+
Marguerite L. Johnson, BA 60 & S. Allan Johnson, BS 62, MBA 68
Jennifer A. Maxwell, BS 88
Sue D. & Robert G. O’Donnell, BS 65, MBA 66
Pauline B. & Thomas W. Tuscher, BA 63
Anonymous

DEAN’S VISIONARIES CIRCLE
$500,000–$999,999
Barbara Bass Bakar & Gerson P. Bakar, BS 48
Leilani E. & Richard C. Grinold, MS 66, PhD 68
Donna N. & Lioung Tek K. Kwee, BS 68
Gilbert M. Meyer, MBA 70
Roberta Sung, BS 66
Zanna & Tomek Ulatowski, MBA 73

DEAN’S VISIONARIES CIRCLE
$100,000–$499,999
Prescott H. Ashe, BS 90
Melvin L. Bachrach, BS 48
Kathrine F. & Frank E. Baxter, BA 61
Ellen D. Chan, BA 73 & Anthony Y. Chan, BS 74
Angela & Shu Kai Chan
Thomas H.C. Cheung
Paul J. Cortese, BS 48
Stephen W. Etter, BS 83, MBA 89
Elizabeth B. & John M. Foraker, MBA 94
Diane Freeman
Linda K. & Michael R. Gallagher, BS 67, MBA 68
Estate of Margaret B. Galvin, BA 42
Stephanie W. & James A. Gamble, MBA 92
Marcia A. & Bradford R. Howard, BS 79
Suanne B. & Grant M. Inman, MBA 69
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14% EXECUTIVE EDUCATION
15% GIFTS & ENDOWMENT PAYOUT
4% OTHER SOURCES

$131.1 MILLION

FY2015 EXPENDITURES
26% ACADEMIC SALARIES
17% STAFF SALARIES
11% RETIREMENT & BENEFITS
8% STUDENT AID
16% ANNUAL OPERATIONS
11% EXECUTIVE EDUCATION
11% CAMPUS OVERHEAD

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