

# Solomon N. Darwin

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## SUMMARY

- Over nine years of International Teaching Experience in Accounting.
- Over fourteen years of progressive **Financial Management** experience in Major Corporations.
- Sound understanding of economic and business environments in developing corporate business plans.
- Exceptional knowledge in implementing accounting procedures, planning and control mechanisms.
- Reorganization experience in centralization and decentralization of functions for Profit Centers.
- Experience in improving corporate performance through establishment of effective internal controls.
- Spear headed several cost-cutting & strategic planning committees.
- Successfully managed a 70-bed Charity Hospital and a School (K-12) from construction to operation.
- Public relations experience in community and institutional development.
- Current with Accounting Rules including Sarbanes-Oxley mandates.
- Several years of fund raising and development experience for non-profit organizations.
- Over twenty years of board experience in non-profit organizations.
- Proven leadership, communication, presentation and people skills within the organizations served.

## PROFESSIONAL EXPERIENCE

### **UNIVERSITY OF CALIFORNIA, Berkeley, CA.**

8/05 – Present

Executive Director, Center for Financial Reporting and Management  
Haas School of Business

### **UNIVERSITY OF SOUTHERN CALIFORNIA, Los Angeles, CA.**

8/96 – 5/05

Associate Professor, Marshall School of Business

Taught courses in Managerial and Financial Accounting.

Won over six teaching awards and achieved outstanding student evaluations.

Faculty Advisor for several national case competitions sponsored by the big four accounting firms.

Served as Faculty Advisor to several key student organizations.

### **PROJECT INDIA MEDICAL CENTER, Mori, India.**

7/01 - 12/04

Chairman & President

Spearheaded and set-up a 70-bed state-of-the-art charity hospital in India. Accomplishments: a) oversight of construction, b) contract negotiations, c) setup of capital and operational budgets, and d) installed accounting systems, internal controls, and policies & procedures. The hospital houses four surgical theaters, dental unit, labs, pharmacy, optical shop and an x-ray lab. (Worked in India during the non teaching period – summer months- June – September)

### **BANK OF AMERICA, San Francisco, CA.**

2/95 - 7/95

Senior Manager of Finance/Vice-President

Position reported to CFO of Mortgage Group. Managed Planning & Control functions: Evaluated profitability of products, business lines and servicing channels; Development of balanced scorecards for business units and; Reported monthly on financial performance of each unit.

### **FIRST INTERSTATE BANK, Los Angeles, CA.**

7/93 - 2/95

Vice President of Finance/Manager of Planning & Analysis

Position reported to CFO of Mortgage Group. Managed Planning & Control functions; Evaluated business lines & potential acquisitions; coordinated the conversion of loan systems between geographic regions, yielding significant cost containment by elimination of duplication of costs; Spearheaded several Cost Reduction Task Forces.

### **MISSION COMPASSION INC., (Non-Profit Organization) San Francisco, CA**

9/92 – 6/93

Founded Riverside International School in India (K-12)

Accomplishments: Oversight of construction, contract negotiations, setup capital and operational budgets, installed of accounting systems, established internal controls, policies & procedures and setup administrative and operational structures. The school commenced its operations in 1996.

**GLENFED INC., Glendale, CA.**

Glenfed: Nation's 3rd largest Savings Bank

Corporate Controller/Vice President

10/86 - 08/92

Financial Analysis & Reporting Officer

12/84 - 10/86

Managed Corporate Controls, Strategic Planning, and Internal Reporting functions, Developed Group Reporting, restructured general ledger system for Profit Center reporting, and set-up cost accounting systems and product profitability reporting. Other Key Offices Held: a) Secretary – Strategic Planning Committee, b) Secretary – Credit Policy Committee, c) Member - Asset Liability Committee and c) Manager of Product Profitability.

**BANK OF OKLAHOMA, Tulsa, OK.**

Senior Financial Analyst

12/83 - 12/84

Position reported to Chief Credit Officer. Completed the bank's in-house Management Training. Reevaluated the bank's credit policies & internal controls.

**MOTOROLA CORPORATION, San Mateo, CA.**

Senior Financial Analyst

12/80 - 11/83

Reported to the Controller at the Corporate Headquarters in Chicago, IL. Performed financial analysis and internal reporting of the company's western division. Evaluation of product lines and contracts.

**Education**

- MCCP- HARVARD UNIVERSITY, GRADUATE SCHOOL OF BUSINESS, Boston, MA.
- MBA - GOLDEN GATE UNIVERSITY, San Francisco, CA.
- BA - SAN FRANCISCO STATE UNIVERSITY, San Francisco, CA.
- Doctoral studies: Golden Gate University, San Francisco, CA.

**Other Academic Experience**

- Guest Lectured on topics related to Profit Centers and Corporate Reorganization at:
  - STANFORD UNIVERSITY, Graduate School of Management, Ca
  - DRUCKER SCHOOL OF MANAGEMENT, Claremont, Ca
  - American Accounting Association / CMA ASSOCIATION – National Conferences
- Visiting Professor, EM LYON School of Management, France. (5 summers 1999 -2004)
- Visiting Professor, Euromed School of Management, Marseille, FRANCE. (summer 2004)
- Visiting Professor, Wuhan University, CHINA (summer 2005)
- Courses Taught: International MBA Courses in Financial & Managerial Accounting, Cost Accounting, Financial Statement Analysis, Strategic Cost Management, and Executive Education.

**Other Professional Experience**

- CHIEF FINANCIAL OFFICER - INTRAMURALS.COM (8/99 – 4/2000)  
A startup company of former students sold to Street Zebra Inc.
- CHIEF FINANCIAL OFFICER - GENIUS LABS INC. - (8/98 – 8/2000)  
A technology consulting company of former student and creator of Intramurals.com
- Advisor for the winning teams of National Case Competitions  
PWC & D&T (Student Case Competitions - D&T in 2002 & PWC in 2003)

**Leadership in Non-Profit Organizations & Board Experience**

- Chairman - Project India (a humanitarian organization), Mori, India. 7/86 – Present
- President – Hope For People International, Burbank, Ca. 2/05 – Present
- Board of Directors - Mustard Seed International, (Relief Organization) Pasadena, CA. 5/98 – 12/04
- Board of Directors - Mission Compassion Inc., (Relief Organization), SF, CA. 2/80 – 2/90
- Chief Financial Officer - Mustard Seed Inc, USA, Pasadena. 1/92 – 1/93

**Personal:** Married to Amy Darwin and father of two children (Nena – 8 yrs & Judah – 6yrs)