

**WAVERLY W. DING**  
HAAS SCHOOL OF BUSINESS  
UNIVERSITY OF CALIFORNIA AT BERKELEY  
545 STUDENT SERVICES #1900  
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## CURRENT POSITIONS

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Assistant Professor of Organizational Behavior and Industrial Relations  
Haas School of Business, University of California, Berkeley  
Since 2004

## EDUCATION

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*University of Chicago*  
Graduate School of Business  
Ph.D. in Business; MBA (2004)  
Dissertation area: organizations and markets  
Support area: econometrics and statistics  
Dissertation topic: *Formation and Evolution of U.S. Biotechnology Companies*

*New York University*  
M.A. in Sociology (1999)  
Areas of concentration: organizations, economic sociology  
Thesis: *Networks and Institutions*

*Beijing Foreign Studies University (China)*  
M.A. (1996) and B.A. (1993) in English

## SELECTED PAPERS

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- “When Do Scientists Become Entrepreneurs? — The Social Structural Antecedents of Commercial Activity in the Academic Life Sciences.” (*American Journal of Sociology*. July 2006, 112:1, p.97-144, with Toby E. Stuart)
- “Gender Differences in Patenting in the Academic Life Sciences” (*Science* Aug 2006, 313 (5787), p. 665-667, with Fiona Murray and Toby E. Stuart)
- “The Determinants of Faculty Patenting Behavior: Demographics or Opportunities?” (*Journal of Economic Behavior and Organization* 2007, vol. 63, p.599-623, with Pierre Azoulay and Toby E. Stuart)

- “Vertical Alliance Network: the Case of University-Biotechnology-Pharmaceutical Alliance Chains” (*Research Policy* 2007, vol. 36, p.477-498, with Salih Z. Ozdemir and Toby E. Stuart)
- “The Impact of Academic Patenting on the Rate, Quality and Direction of (Public) Research Output” (review and resubmit at *Journal of Industrial Economics*, with Pierre Azoulay and Toby Stuart)
- “Founder Background and the Adoption of Open Science by For-Profit Firms” (review and resubmit at *Administrative Science Quarterly*)
- “Commercial Science: A New Arena for Gender Differences in Scientific Careers?” (with Fiona Murray and Toby E. Stuart).
- “Does Science Chase Money?” (with Richard Wang)
- “A Comparative Analysis of University Scientists’ Commercial Activities” (with Emily Choi)
- “The Diffusion of Event History Analysis in Sociology.” (with Fen Lin)
- “Organizational Impact on the Choice of Self-Employment among Young Physicians.” (with Lei Jin)

#### CONFERENCE PRESENTATIONS

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- Academy of Management Conference (Philadelphia, PA). 2007. “A Comparative Analysis of University Scientists’ Commercial Activities”
- Roundtable on Engineering Entrepreneurship Research (Georgia Tech, Atlanta) 2006. “Brokerage in a Vertical Alliance Network”
- American Sociological Association Conference (Montreal, Canada) 2006. “Technology: A New Arena for Gender Stratification in Scientific Careers?”
- American Sociological Association Conference (Montreal, Canada) 2006. “Brokerage in a Vertical Alliance Network”
- NBER, Academic Science and Entrepreneurship: Dual Engines of Growth? (Sante Fe, NM) 2005. “The Determinants of Faculty Patenting Behavior: Demographics or Opportunities?”
- Roundtable on Engineering Entrepreneurship Research (Georgia Tech, Atlanta) 2004. “Does Science Chase Money?”
- Academy of Management Conference (New Orleans, LA). 2004. “Brokerage in a Vertical Alliance Network.”
- Stanford-Berkeley Mini Conference on University-Industry Interfaces (Stanford) 2004. “Does Science Chase Money?”
- NBER, Academic Science and Entrepreneurship: Dual Engines of Growth? (Boston, MA) 2004. “The Impact of Academic Patenting on (Public) Research Output.”

Organizational Ecology and Strategy Conference (Washington University, St. Louis) 2004.  
“Brokerage in a Vertical Alliance Network.”

Roundtable on Engineering Entrepreneurship Research (Georgia Tech, Atlanta) 2003.  
“Founder Imprinting and the Adoption of Open Science by For-Profit Firms.”

Academy of Management Conference (Seattle, WA) 2003. “Founder Imprinting and the  
Adoption of Open Science by For-Profit Firms.”

Academy of Management Conference (Seattle, WA) 2003. “The Social Structural  
Determinants of Academic Entrepreneurship: An Analysis of University Scientists’  
Participation in Commercial Ventures.”

American Sociological Association Conference (Atlanta, GA) 2003. “Innovativeness, Social  
Networks and the Adoption of Statistical Innovations: the Diffusion of Event History  
Analysis in Sociology.”

Academy of Management Conference (Denver, CO) 2002. “Academic Entrepreneurs: An  
Empirical Analysis of University Scientists’ Participation in Commercial Ventures.”

American Sociological Association Conference (Chicago, IL) 2002. “Organizational Impact on  
the Choice of Self-Employment among Young Physicians.”

#### INVITED PRESENTATIONS

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Invited to present research papers at Stanford, Harvard, Carnegie Mellon University, UC-Davis, NYU, Emory, University of Toronto, UI-Urbana Champaign, and Hong Kong University of Science and Technology, London Business School, and Tsing-Hua University

#### COURSES TAUGHT

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MBA205 Organizational Behavior (Fall 2007, median teaching rating 6 out of 7)

EW MBA205 Organizational Behavior (Fall 2005, 2006, median teaching rating 6 out of 7;  
Member of Haas “Club 6”)

PHDBA259 Macro Organizational Behavior Seminar (Spring 2007, median teaching rating 7  
out of 7, member of Haas “Club 6”)

UGBA105 Introduction to Organizational Behavior (Spring 2005, median teaching rating 6 out  
of 7; member of Haas “Club 6”)

#### HONORS AND AWARDS

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COR Faculty Research Grant, 2007-2008

Regent’s Junior Faculty Fellowship, 2006

COR Junior Faculty Research Grant, 2004-05, 2005-06, 2006-2007

Oscar Meyer Fellowship, University of Chicago, 2003

Kauffman Emerging Scholars Initiative Dissertation Research Grant, 2002

GSB Fellowship, University of Chicago, 1999-2003

International Peace Scholarship, P.E.O. Foundation, 1998 & 2000

## CASE DEVELOPMENT

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Commercializing Innovations (Professor Scott Meadow), University of Chicago GSB, 2001-2002:

- Assisted in evaluating, selecting and developing course materials from multiple sources including a Chicago VC firm portfolio
- Co-authored a case on Sports Authority with Professor Scott Meadow
- Led a team of nine MBA students in writing 8 more cases on new venture formation including Advanced Audio Devices, Agewell, American Whole Health, AYS, Behavior Co., Deltagen, Fabrika, and Sunrise International.

## PROFESSIONAL SERVICE

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Advisory Editor

*Research Policy*

Ad Hoc Reviewer

*Administrative Science Quarterly; American Journal of Sociology, Management Science, Organization Science, Review of Economics and Statistics, Academy of Management Journal, Journal of Engineering and Technology Management, California Management Review*