

Stephen A. Gertz

Stephen Gertz is President of Sage Associates, providing management consulting and investment banking services to early stage technology companies. He is also an adjunct professor and advisory board member for both Entrepreneurship and Interactive Media Studies at Miami University (Oxford, OH) teaching Entrepreneurship. Additionally, he lectures on entrepreneurship in the MBA program at the Haas School of Business, University of California at Berkeley. Steve has more than thirty years of senior operating management (at the C-level) and strategic consulting experience at both start-up and established technology-application companies, domestically and in Europe and Asia.

Steve is a former Partner with Diamond Management & Technology Consultants (Nasdaq:DTPI), a global management consulting firm. He was senior partner in Diamond's San Francisco office responsible for developing new business in the western region and overseeing Diamond's Alliance Program, which established alliances with key corporate partners. He also was a member of Diamond's acquisition and merger team, acquiring companies for Diamond. Prior to joining Diamond, he was President and board member of Leverage Information Systems, a San Francisco-based Internet software and professional services firm that he merged into Diamond in 1999.

Steve has served as CEO, President and board member of several venture-backed early stage companies where he defined and developed strategic direction for these companies. He previously served as founding CFO for one of the first, and later, leading independent voice processing services providers, VoiceCom Systems, Inc., where he developed the strategic model for the company's accelerated growth and eventual acquisition by a public company.

Steve's background also includes technology investment banking for a boutique San Francisco investment bank where he specialized in venture financing for Internet start-ups during the Internet's breakout stage. Earlier in his career, as a senior manager with the Pacific Stock Exchange, he helped develop and implement the Exchange's first computerized system for clearance and settlement of securities trading. Steve began his technology- and financially-focused career as a systems engineer on the Polaris Missile Project aboard nuclear submarines while at Sperry Corporation.

Steve holds a Master of Business Administration degree with a concentration in finance from Long Island University, and a Bachelor of Science degree in Physics from Miami University (Oxford, Ohio). He resides in Marin County, California with his wife and two children