

CURRICULUM VITAE

NAME: James Russell Lincoln

OFFICE ADDRESS: Walter A. Haas School of Business

University of California

Berkeley, CA 94720

Tel.: (510) 642-3657 Fax: (510) 642-2826

EMAIL: lincoln@haas.berkeley.edu

EDUCATION: BA (Sociology) Kent State University (1967)
MA (Sociology) Kent State University (1970)
Ph.D. (Sociology) University of Wisconsin, Madison (1974)

PROFESSIONAL POSITIONS:

2/03-4/03 Special Visiting Professor, Department of Management of Organizations, Hong Kong University of Science and Technology.

10/02-8/03 Special Visiting Professor, Graduate School of Policy and Management, Doshisha University

1999-present Warren E. and Carol Spieker Chair in Leadership, Haas School of Business

2000-01 Interim Co-Director, UC Institute of Labor and Employment

1997-2002 Director, Institute of Industrial Relations, UC Berkeley

1/01-5/02 Visiting Scholar, Institute of Economic Research, Hitotsubashi University

Summer, 1996 Visiting Professor, Department of Economics, Ritsumeikan University, Kyoto, Japan

1995-1997 Associate Director, Institute of Industrial Relations, UC Berkeley

1993-94 Visiting Professor, Department of Industrial Relations, Doshisha University, Kyoto, Japan

Summer, 1993 Guest Professor, Japan Zentrum, Philipps-Universitat Marburg, Germany

Summer, 1992 Visiting Lecturer, Institute of Social Research, University of Oslo

1990-1991 Visiting Scholar, Institute of Business Research, Hitotsubashi University, Tokyo

1988 - present Professor, Walter A. Haas School of Business; Affiliated Faculty Member, Department of Sociology; University of California, Berkeley

Fall, 1987: Visiting Professor, School of Business, University of California, Berkeley

1987 - 1988: Head, Department of Management and Policy, University of Arizona

1984 - 1988: Professor of Management & Policy and Sociology, University of Arizona

1980 - 1982: Director, Institute of Social Research, Indiana University

1978 - 1984: Associate Professor of Sociology, Indiana University

1973 - 1979: Assistant to Associate Professor of Sociology, University of Southern California

1969 - 1970: Lecturer, University of Arizona

HONORS, GRANTS, AWARDS:

National Science Foundation Traineeship, 1967-1968
National Institute of Mental Health Traineeship in Social Organization, University of Wisconsin, 1968-1972
H aynes Foundation Fellowship for Faculty, University of Southern California, 1976
American Men and Women of Science
Elected to Sociological Research Association, 1983-present
EGOS Award of the Organizations and Occupation Section, American Sociological Association, 1980
National Institute of Justice: "Interorganizational Networks in the Delivery of Criminal and Juvenile Justice Services" (with Jon Miller). October, 1978 - June, 1980: \$116,502
National Institute of Justice: "Interorganizational Networks and Organizational Effectiveness: Community Agencies and Client Outcomes in the DSO Program" (with Suzanne B. Lincoln and Jon Miller). July, 1980 - March, 1982: \$119,987
Sasakawa Peace Foundation: "The Organization of Business Networks in the United States and Japan" (with Michael Gerlach) August 1, 1989 - June 30, 1991: \$15,000
National Science Foundation: "The Organization of Business Networks in the U. S. and Japan " (with Michael Gerlach) July 1, 1991 - June 30, 1992: \$211,000.
National Science Foundation: "The Organization of Business Networks in the United States and Japan: Extension" (with Michael Gerlach) July 1, 1991 - June 30, 1992: \$18,000.
University of California Education Abroad Faculty Exchange Program, 1993 - 1994: \$17,000
Social Science Research Council and Japan Society for the Promotion of Science: "The Learning Organization in Dynamic Context" (with Clair Brown and Yoshifumi Nakata): \$67,000. March 1, 1994 - March 31, 1995.
U. S. - Japan Friendship Commission: "Network structures in Japanese and U. S. business." \$127,000. June, 1995 – August 1, 1998.
Earl Cheit Teaching Award (Ph.D. Program), Haas School of Business, May, 1998.
Mombukagaku-sho (Japan Ministry of Education and Science). Center of Excellence award to Doshisha University (Approximately \$1.5M/year for five years. Includes a subcontract to Berkeley for a comparative panel study of changing human resource practices in Chinese, Japanese, and Korean firms).
Mombukagaku-sho (Japan Ministry of Education and Science): "A comparative study of the personnel and compensation management of white collar workers in the USA and Japan." \$25,000 for 2003-2005.

SELECTED PROFESSIONAL ACTIVITIES:

Featured speaker, Joint Conference of American Association of Collegiate Schools of Business and the Association of American Colleges, Montvale, New Jersey, June, 1988.
Featured speaker, November 28, 1988, Panel on Japanese and U. S. Management, Osaka International University, Osaka, November, 1988.
Editorial Board, Sociology and Social Research, 1974-1978
Consulting Editor, American Journal of Sociology, 1978-1980
Editorial Board, Administrative Science Quarterly, 1982-1984
Editorial Board, American Sociological Review, 1982-1985

Editorial Board, Journal of Management, 1995 -96
 Board of Reviewers, Industrial Relations, 1991-
 Editorial Board, Advances in International Comparative Management, 1996-
 Editorial Board, Asian Survey, 1997-
 National Science Foundation Review Panel, Sociology Program, 1987-89
 National Science Foundation Advisory Panel on the Organizations Data Base Initiative, 1988
 Member, Academy of Management, American Sociological Association
 Elected member, Sociological Research Association, Macro-Organizational Behavior Society
 Elected representative, Council, Organizations and Occupations Section, American Sociological Association, 1990-92
 "Critic" panelist, Author Meets Critics? American Sociological Association, August, 1994.
 Panelist and discussant, Conference on Managing for success: Japanese & US corporate strategies in Southeast Asia Columbia University, November 9, 1995.
 Publications Committee, Section on Organizations and Occupations, American Sociological Association, August, 1996 –
 Organizer and presider: IIR-Hitosubashi panel on: "The Coming of the Information-Intensive Century and Innovation in the Organization of the Firm: Comparing Human Resources, Management, and Policy Responses in the U. S. and Japan." Honolulu, December 17-20, 1998.
 Organizer and presider, second IIR-Hitotsubashi conference on "The Coming of the Information-Intensive Century and Innovation in the Organization of the Firm: Comparing Human Resources, Management, and Policy Responses in the U. S. and Japan." Berkeley, December 3, 2000.
 Co-organizer, panel chair, and rapporteur: "Trinational Conference on Trade Union Perspectives on Unemployment, Economic Security, and Worker Representation, Berkeley, May 11 – 13, 2000.
 Co-organizer and rapporteur: "Problems and Policies in the Wake of a Global Downturn: A discussion by trade unionists from Germany, Japan, and the United States." Berlin, Germany, May 30-June 1, 2002.
 Organizer, General Session on "Organizations." American Sociological Association, San Francisco, August, 2004.

PUBLICATIONS:

Books:

James R. Lincoln and Michael L. Gerlach: Japan's Network Economy: Structure, Persistence, and Change. New York: Cambridge University Press, in press (expected publication date: April, 2004).
 Paul Ong and James R. Lincoln (editors): The State of California Labor. Berkeley and Los Angeles: Institute of Industrial Relations, 2001.
 James R. Lincoln and Arne L. Kalleberg: Culture, Control, and Commitment: A Study of Work Organization and Work Attitudes in the U.S. and Japan. Cambridge, England: Cambridge University Press, 1990. Republished with a new prologue by Percheron Press, 2002..
 David Levine, James R. Lincoln, and Tsuyoshi Tsuru (editors): Japanese Industrial Relations in

the New Millennium (Special Issue of Industrial Relations). Papers from the IIR-Hitotsubashi Conference on "The Coming of the Information-Intensive Century and Innovation in the Organization of the Firm: Comparing Human Resources, Management, and Policy Responses in the U. S. and Japan." 12/17-20, 1998. Honolulu.

Articles, chapters, notes:

- James R. Lincoln: "Network analysis." Forthcoming in Nigel Nicholson, Pino Audia, and Madan Pillutla (editors): The Blackwell Encyclopedic Dictionary of Organizational Behavior, Boston, MA and Oxford, UK: Blackwell Publishing, Inc.
- James R. Lincoln: "Kariforunia Daigaku toku ni Bakurei-ko no shokai to kenkyu shi-en (Research support at the University of California, Berkeley). Denki gakkai ronbun shi (Transactions of the Institute of Electrical Engineers of Japan) Volume 123, no. 1 (2003).
- James R. Lincoln and Didier Guillot: "A Durkheimian view of organizational culture." Forthcoming in Marek Korczynski and Randy Hodson (editors): Social Theory at Work. Oxford, UK: Oxford University Press.
- Didier Guillot and James R. Lincoln: "Dyad and network: models of manufacturer-supplier collaboration in the Japanese TV manufacturing industry." Forthcoming in Alan Bird and Thomas Roehl (eds.): Advances in International Management Special Issue on Changing Japan. Greenwich, CT: JAI Press.
- Christina L. Ahmadjian and James R. Lincoln: "Shukko." Pp. 404-406 in Allan Bird (ed.) Encyclopedia of Japanese Business and Management. London and New York: Routledge, 2002.
- James R. Lincoln and Paul Ong: "Introduction." Pp. 3-20 in Paul Ong and James R. Lincoln (eds.): The State of California Labor. Berkeley and Los Angeles: Institute of Industrial Relations, 2001.
- Christina L. Ahmadjian and James R. Lincoln, "Keiretsu, governance, and learning: Case studies in change from the Japanese automotive industry." Organization Science 12 (November-December, 2001):683-701.
- James R. Lincoln and Christina L. Ahmadjian. 2001 "Shukko (employee transfers) and tacit knowledge exchange in Japanese supply networks: The electronics industry case." Pp. 151-198 Ikujiro Nonaka and Toshihiro Nishiguchi (eds.): Knowledge Emergence: Social, Technical, and Evolutionary Dimensions of Knowledge Creation. New York: Oxford University Press. Abbreviated version published in the Academy of Management Best Papers proceedings, August, 2000.
- Michael L. Gerlach and James R. Lincoln. 2000. "Economic organization and innovation in Japan: Networks, spinoffs, and the creation of enterprise." Pp. 151-198 in Georg Von Krogh, Ikujiro Nonaka, and Toshihiro Nishiguchi (eds.): Knowledge Creation: A New Source of Value. London: Macmillan.
- James R. Lincoln. 1999. "The Toyota Group and the Aisin fire." Invited comment, Sloan Management Review, 40:5.
- Michael Gerlach and James R. Lincoln: "The structural analysis of Japanese economic organization: A conceptual framework." In W. Mark Fruin (ed.): Networks and Markets: Pacific Rim Strategies. New York: Oxford University Press, 1998.
- Christina L. Ahmadjian and James R. Lincoln: "Changing firm boundaries in Japanese auto parts

- networks." Pp. 179-200 in Mark J. Roe (ed.): Corporate Governance Today. New York: The Sloan Project on Corporate Governance at Columbia Law School, 1998.
- James R. Lincoln, Michael L. Gerlach, and Christina Ahmadjian: "Evolving patterns of *keiretsu* organization and action in Japan. Pp. 307-343 in B. M. Staw and L. L. Cummings (Eds.) Research in Organizational Behavior, Volume 20. Greenwood, NJ: JAI Press, 1998.
- James R. Lincoln, Christina L. Ahmadjian, and Eliot Mason: "Organizational learning and purchase-supply relations in Japan: Hitachi, Matsushita, and Toyota compared." California Management Review 24 (Spring, 1998): 241-264. Special Issue on Knowledge and the Firm. Edited by Robert E. Cole.
- James R. Lincoln and Yoshifumi Nakata: "The transformation of the Japanese employment system: nature, depth, and origins. Work and Occupations 24 (February, 1997): 33-55. Reprinted in F. Ackerman, N. R. Goodwin, L. Dougherty, and K. Gallagher (eds.): The Changing Nature of Work. Covelo, CA: Island Press, 1998. Reprinted in Dan Cornfield, Karen Campbell, and Holly McCammon: Working in restructured workplaces. London: Sage, forthcoming.
- James R. Lincoln and Arne L. Kalleberg: "Commitment, quits, and work organization in the U. S. and Japan." Industrial and Labor Relations Review 50 (October, 1996): 39-59.
- James R. Lincoln, Michael Gerlach, and Christina Ahmadjian: "*Keiretsu* networks and corporate performance in Japan." American Sociological Review 61 (February, 1996): 67-88.
- James R. Lincoln, Harold Kerbo and Elke Wittenhagen: "Japanese companies in Germany: a case study in cross-cultural management." Industrial Relations 34 (July, 1995): 417-441.
- Robert E. Cole, Arne L. Kalleberg, and James R. Lincoln: "The commitment of Japanese and U. S. workers." American Sociological Review (December, 1993): 882-885.
- James R. Lincoln: "Work organization in Japan and the United States." Pp. 54-74 in Bruce L. Kogut (ed.): The Organization of Work, Technology, and International Competitiveness. Oxford University Press. University Press, 1993.
- James R. Lincoln and Joan Boothe: "Unions and work attitudes in the U. S. and Japan." Industrial Relations 32 (Spring, 1993): 159-187. Presented to the American Sociological Association, Cincinnati, Ohio, August, 1991.
- James R. Lincoln, Michael Gerlach, and Peggy Takahashi: "*Keiretsu* networks in the Japanese economy: a dyad analysis of intercorporate ties." American Sociological Review 57 (October, 1992): 561-585. Presented to the American Sociological Association, Pittsburgh, PA, August 1992. Reprinted in Gernot Grabher and Walter W. Powell (eds.): Networks. Northampton, UK: Edward Elgar Publishing, 2004.
- Michael L. Gerlach and James R. Lincoln: "The organization of business networks in the U. S. and Japan." Pp. 491-520 in Robert Eccles and Nitin Nohria (ed.): Networks and Organizations. Cambridge, MA: Harvard Business School Press, 1992.
- James R. Lincoln: "Methodological issues in a U. S. - Japan survey of employee work attitudes" (in Japanese), Soshiki Kagaku (Organizational Science) 24 (1990):21-36.
- James R. Lincoln: "Japanese management in the United States: a qualified success." JAMA Forum: A Quarterly Journal on International Trade and Automotive Issues. 8 (May, 1990): 14 - 18.
- James R. Lincoln: "Japanese organization and organization theory." Pp. 255-294 in B. M. Staw and L. L. Cummings (eds.): Research in Organizational Behavior, V. 12. Greenwich, CT: JAI. 1990.

- James R. Lincoln: "Employee work attitudes and management practice in the U. S. and Japan: Evidence from a large survey." California Management Review 32 (1989): 89-106.
Reprinted in Barry M. Staw (ed.): Psychological Foundations of Organizational Behavior, Glenview, IL: Scott, Foresman, 1990 (Third Edition).
Reprinted in Richard M. Steers and Lyman W. Porter: Motivation and Work Behavior. New York: McGraw-Hill, 1990. Fifth Edition.
- James R. Lincoln: "Stimulating cooperation between sociology and business." Liberal Education, 75 (1989): 13-17.
- C. Bradley Shrader, James R. Lincoln, and Alan Hoffman: "The network structures of organizations: effects of task contingencies and distributional form." Human Relations, 42 (1989): 43-66.
- James R. Lincoln: "Productivity, motivation, and organization in Japan and the U. S." Pp. 119-155 in Gary D. Libecap (ed.): Advances in the Study of Entrepreneurship, Innovation, and Economic Growth: Issues in American International Competitiveness, Volume III. Greenwich, Conn.: JAI Press, 1989.
- Arne L. Kalleberg and James R. Lincoln: "The structure of earnings inequality in the United States and Japan." American Journal of Sociology 94 (1988): S121a-S153. Supplement on "Organizations and Institutions: Sociological and Economic Approaches to the Analysis of Social Structure," edited by Christopher Winship and Sherwin Rosen.
- James R. Lincoln and Kerry McBride: "Japanese industrial organization in comparative perspective." Annual Review of Sociology, 13: (1987): 289-312.
- James R. Lincoln, Mitsuyo Hanada, and Kerry McBride: "Organizational structures in Japanese and U. S. manufacturing." Administrative Science Quarterly 31 (September, 1986): 338-364. Reprinted in W. Richard Scott (ed.): Organisational Sociology. Hampshire, England: Dartmouth Publishing Co., 1994. Presented to the American Sociological Association, New York, 1986.
- James R. Lincoln and Arne L. Kalleberg: "Work organization and work-force commitment: A study of plants and employees in the U.S. and Japan." American Sociological Review 50 (December, 1985):738-760.
- James R. Lincoln and Kerry McBride: "Resources, homophily, and dependence: organizational attributes and asymmetric ties in human service networks." Social Science Research 14 (March, 1985): 1-30.
- James R. Lincoln: "Analyzing relations in dyads: problems, models, and an application to interorganizational research." Sociological Methods and Research 13 (August, 1984): 45-76.
- Arne L. Kalleberg, James R. Lincoln, et al.: "The Indianapolis/Tokyo work commitment study." Quality Circle Digest 3 (November, 1983): 74-82.
- James R. Lincoln, Suzanne B. Lincoln and Douglas Smith: "Analyzing agency effects on juvenile offenders: methods and applications." Pp. 99-134 in John Hagan (ed.): Deterrence Reconsidered. Beverly Hills: Sage, 1982. Presented to the American Criminological Society, Washington, D.C., November, 1981.
- James R. Lincoln: "Intra- and interorganizational networks." Pp. 1-38 in Samuel B. Bacharach (ed.): Perspectives in Organizational Sociology. Greenwich, CT: JAI Press, 1982.
- James R. Lincoln and Gerald Zeitz: "Levels of causation and levels of data collection in the study of organizational properties." American Sociological Review 46:(October, 1981) 699-702.
- Jon Miller, James R. Lincoln, and Jon Olson, "Rationality and equity in professional networks."

- American Journal of Sociology 87 (September, 1981): 308-335. Presented to the European Group for Organizational Studies, Glasgow, Scotland, April, 1981.
- James R. Lincoln, Mitsuyo Hanada, and Jon Olson: "Cultural orientations and individual reactions to organizations: A study of employees of Japanese-owned firms." Administrative Science Quarterly 26 (March, 1981): 93-115. Presented to the American Sociological Association, New York, New York, August, 1981.
- James R. Lincoln, Mitsuyo Hanada, and Jon Olson: "Cultural reactions to organizational structure: Work satisfaction in Japanese-owned firms." Sangyo Noritsu Daigaku Kiyo 1 (March, 1981): 85-111.
- Gerald Zeitz and James R. Lincoln, "Individualism-social determinism: A belief component in the formation of sociopolitical attitudes." Sociology and Social Research 65 (April, 1981): 283-298.
- James R. Lincoln and Gerald Zeitz: "Organizational properties from aggregate data: Separating individual and structural effects." American Sociological Review 45 (June, 1980): 391-409. Presented to the American Sociological Association, Boston, MA, August, 1979.
- James R. Lincoln, Jon Olson, Mitsuyo Hanada: "Reply to Katz." American Sociological Review 44 (August, 1979): 668.
- James R. Lincoln and Jon Miller, "Work and friendship ties in organizations: A comparative analysis of relational networks." Administrative Science Quarterly 24 (June, 1979): 181-199. Presented to the International Sociological Association, Uppsala, Sweden, August, 1978.
- James R. Lincoln, "Organizational differentiation in urban communities: A study in organizational ecology." Social Forces 57 (March, 1979): 915-930. Presented to the Stanford University Seminars in Organizations, February, 1979.
- James R. Lincoln, Jon Olson, and Mitsuyo Hanada, "Cultural effects on organizational structure: The case of Japanese firms in the United States". American Sociological Review 43 (Dec., 1978): 829-847. Presented to the American Sociological Association, San Francisco, 1978.
- James R. Lincoln and Roger Friedland, "Metropolitan accessibility and socioeconomic differentiation in nonmetropolitan cities." Social Forces 57 (December, 1978): 668-696. Presented to the Pacific Sociological Association, San Diego, CA, April, 1976.
- James R. Lincoln, "Household structure and social stratification: Evidence from a Latin American City." Journal of Marriage and the Family, 40 (August, 1978):601-612. Presented to the American Sociological Association, Chicago, IL, September, 1977.
- James R. Lincoln, "The urban distribution of headquarters and branch plants in manufacturing: Mechanisms of metropolitan dominance." Demography 15 (May, 1978): 213-222. Presented to the Pacific Sociological Association, Sacramento, CA, April, 1977.
- James R. Lincoln, "Community structure and industrial conflict: An analysis of strike activity in SMSAs." American Sociological Review 43 (April, 1978):199-220. Presented to the Society for the Study of Social Problems, Chicago, IL, September, 1977.
- James R. Lincoln and Jon Olson, "The ecological approach and community leadership." American Sociological Review 43 (February, 1978): 112-114.
- James R. Lincoln, "The urban distribution of voluntary organizations." Social Science Quarterly 58 (December, 1977):473-480. Presented to the Association of Voluntary Action Scholars, San Diego, CA, October, 1977.
- James R. Lincoln, "Organizational dominance and community structure." Pp.19-50 in Roland J.

Liebert and Allen W. Imershein (eds.): Power, Paradigms, and Community Research. London: Sage, 1977. Presented to the International Sociological Association, Toronto, Canada, August, 1974.

James R. Lincoln and Roger Friedland, "Metropolitan dominance and income levels in nonmetropolitan cities." Sociology and Social Research 61 (April, 1977): 104-119.

Mitsuyo Hanada, James R. Lincoln, and Jon Olson: "Japanese management style in Japanese business subsidiaries in the United States." Journal of the Japan Traders' Club (May, 1976):42-44.

James R. Lincoln, "Power and mobilization in the urban community: Reconsidering the ecological approach." American Sociological Review 41 (February, 1976):1-15.

Book Reviews:

Yasumasa Kuroda: Reed Town, Japan. *Sociology and Social Research*, 1975.

Robert M. Marsh and Hiroshi Mannari: Modernization and the Japanese Factory. *Sociology and Social Research*, 1976.

Edward Shorter and Charles Tilly: Strikes in France. *Sociology and Social Research*, July, 1977.

Ruth M. Gasson, Archibald O. Haller, and William H. Sewell: Attitudes and Facilitation in the Attainment of Status. *Contemporary Sociology*, March, 1977.

Yoshi Tsurumi: The Japanese are Coming: A Multinational Interaction of Firms and Politics. *Administrative Science Quarterly*, September, 1978.

Robert E. Cole, Work, Mobility, and Participation: A Comparative Study of American and Japanese Industry. *Administrative Science Quarterly*, March, 1980.

Cornelius J. Lammers and David J. Hickson (eds.), Organizations like and Unlike. *Administrative Science Quarterly*, September, 1980.

Rob Stevens: Classes in Contemporary Japan. *Contemporary Sociology*, 1984.

Lester Thurow (ed.): The Management Challenge: Japanese Views. *Contemporary Sociology*, 1986.

Howard Aldrich: Population Perspectives on Organizations. *Administrative Science Quarterly*, 1987.

Glenn R. Carroll (ed.): Ecological Models of Organizations. *Contemporary Sociology*, 1988.

Robert M. Marsh and Hiroshi Mannari: Organizational Change in Japanese Factories. *American Journal of Sociology*, 1989.

Barry Wellman and S. D. Berkowitz (eds.): Social Structures: A Network Approach. *Administrative Science Quarterly*.

Hugh Whitaker: Managing Innovation. *Organization Studies*, 13 (1992):275-77.

Ruth Milkman: Japan's California Factories. Los Angeles: Institute of Industrial Relations, UCLA, 1992. *American Journal of Sociology*, January, 1993.

Mary Brinton: Women and the Economic Miracle: Gender and Work in Postwar Japan. *American Journal of Sociology*, 99(May, 1994):1651-52.

Walter W. Powell and Paul DiMaggio (eds.): The New Institutionalism in Organizational Research. *Social Forces*, 73(March, 1995): 1147-1148.

Mauro Gillen: Models of Management. Cambridge University Press. *Contemporary Sociology* 24 (July, 1995):394-95.

John Storey, Paul Edwards, and Keith Sisson: Managers in the Making: Careers, Development,

and Control in Corporate Britain and Japan. London: Sage Publications, 1997.
Contemporary Sociology, March, 1999.

William M. Tsutsui: Manufacturing Ideology: Scientific Management in Twentieth-Century Japan. NY: Cambridge, 1998. *Contemporary Sociology* 29 (May, 2000):515-516.

RECENT PAPERS PRESENTED:

Michael L. Gerlach and James R. Lincoln: "The organization of business networks in the U. S. and Japan." Conference on Networks and Organizations. Harvard University, August, 1990.

James R. Lincoln: "Work organization in Japan and the United States." Conference on Organization of Work, Technology, and International Competitiveness, Brussels, May 32 - June 1, 1990.

James R. Lincoln: "Japan's *keiretsu*: a research agenda." 15th Annual Stanford Conference on Organizations. Pacific Grove, CA, April, 1991.

Michael Gerlach and James R. Lincoln: "The social structure of capitalism: corporate ownership networks in Japan and the U. S." 86th Annual Meeting of the American Sociological Association, Cincinnati, Ohio, August, 1991.

James R. Lincoln and Michael Gerlach: A large-scale research program in Japanese business networks. PRISM, Berkeley, February, 1992.

James R. Lincoln, Michael Gerlach, and Peggy Takahashi: "*Keiretsu* networks in the Japanese economy: a dyad analysis of intercorporate ties." American Sociological Association, Pittsburg, PA, August, 1992.

Michael Gerlach, James R. Lincoln, and Christina Ahmadjian: "Corporate networks in Japan." American Sociological Association, Pittsburg, PA, August, 1992.

Michael Gerlach and James R. Lincoln: "The structural analysis of Japanese economic organization: a conceptual framework." Conference on Network Action and Organization in Japan, Vancouver, British Columbia, Canada, September, 1993.

James R. Lincoln, Michael Gerlach, and Christina Ahmadjian: "*Keiretsu* networks and financial performance. Association of Japanese Business Studies, Vancouver, British Columbia, January, 1994.

James R. Lincoln: "Changing patterns of *keiretsu* organization in Japan." Conference on the Global and comparative Analysis of Financial Institutions, Bellagio, Italy, May 9 - 13, 1994

James R. Lincoln, Michael Gerlach, and Christina Ahmadjian: A Change in Japanese Business networks. Association of Japanese Business Studies, Ann Arbor, MI, May, 1995.

Michael Gerlach and James R. Lincoln: A Networks and Japanese economic organization. Pacific Rim Industry, Strategy, and Management Conference, Vancouver, BC, August, 1995.

James R. Lincoln, Herold Kerbo, and Elke Wittenhagen: "Japanese companies in Germany: a case study in cross-cultural management." Academy of Management, Vancouver, BC, August, 1995.

James R. Lincoln and Arne L. Kalleberg, "Commitment, quits, and work organization in the U. S. and Japan." American Sociological Association, Washington, D. C., August, 1995.

James R. Lincoln, Michael Gerlach, and Christina Ahmadjian, "*Keiretsu* networks and corporate performance in Japan." American Sociological Association, Washington, D. C., August, 1995.

James R. Lincoln: A The transformation of the Japanese employment system. Macro-

Organizational Behavior Society, Chicago, October 20-22, 1995.

- James R. Lincoln and Yoshifumi Nakata: "The transformation of the Japanese employment system." Pacific Roundtable on Industry, Strategy, and Management, Seattle, August, 1996.
- James R. Lincoln, Michael Gerlach, and Eliot Mason: "Structural change in Japanese *keiretsu* networks." Pacific Roundtable on Industry, Strategy, and Management, San Diego, February 14-15, 1997.
- James R. Lincoln, Christina Ahmadjian, and Eliot Mason: Organizational Learning and Purchase-Supply Relations in Japan: Hitachi, Matsushita, and Toyota Compared. Paper presented at the JAIMS/Sasakawa Peace Foundation Conference on Knowledge International Comparative Study of Knowledge Creation, Honolulu, Hawaii, December 12-14, 1996.
- Christina Ahmadjian and James R. Lincoln: "Changing firm boundaries in Japanese auto parts supply networks." Conference on "Make Versus Buy," Columbia University School of Law, New York, February 7, 1997.
- James R. Lincoln, Michael Gerlach, and Eliot Mason: A Structure and Change in the Japanese *Keiretsu* Economy: A Longitudinal Blockmodel Analysis of the Network of 259 Large Firms. American Sociological Association, Toronto, August, 1997.
- James R. Lincoln, Christina Ahmadjian, and Eliot Mason: "Supply relations and knowledge creation in Japan." Macro-Organizational Behavior Society Meetings, Northwestern University, Evanston, IL, October, 1997.
- Eliot Mason and James R. Lincoln: "Pooling organizational skill via customer and supplier relations" (with Eliot Mason). Paper presented to the 5th Annual interdisciplinary Students of Organizations Conference, Los Angeles, October 17-19, 1997.
- Christina L. Ahmadjian and James R. Lincoln: "Organizational learning and governance forms in Japanese auto supply networks." Paper presented to the Second Conference on the Comparative Study of Knowledge Creation, St. Gallen, Switzerland, June 23-25, 1998.
- J. R. Lincoln, M. L. Gerlach, and E. Mason: "Structure and change in the Japanese network economy: a longitudinal network analysis of 259 large firms." Conference on Japanese Business and Economic System: History and Prospects for the 21st Century. Center for Japanese Research, University of British Columbia, Vancouver, February 12-13, 1999.
- Michael L. Gerlach and James R. Lincoln: "Economic organization and innovation in Japan: Networks, spinoffs, and the creation of enterprise." Conference on "The Coming of the Information-Intensive Century and Innovation in the Organization of the Firm." Honolulu, December 17-19.
- Christina L. Ahmadjian and James R. Lincoln: Keiretsu, governance, and learning: Case studies in change from the Japanese automotive industry." Conference on "The Coming of the Information-Intensive Century and Innovation in the Organization of the Firm." Honolulu, December 17-19.
- Michael Gerlach and James R. Lincoln: "Japan: the transition from catchup to advanced economy." Pacific Roundtable on Industry, Strategy, and Management conference, Berkeley, January 30, 1999.
- James R. Lincoln: "Structure and change in Japan's network economy." Conference on "Local Standards & Global Standards in the Age of Multiculturalization," Rikkyo University, Tokyo. July 8-10, 1999.
- James R. Lincoln: "Japan's changing employment structure." Institute of Industrial Relations Seminar Series, UCLA, November 18, 1999.
- James R. Lincoln and Christina L. Ahmadjian: "*Shukko* (employee transfers) and tacit knowledge

exchange in Japanese supply networks: The electronics industry case.” Academy of Management, Toronto, August, 2000.

Didier Guillot and James R. Lincoln: “Interorganizational Network Dynamics: The Effects of Uncertainty and Structural Position.” Association of Administrative Sciences of Canada. London, Ontario. May 27, 2001.

Didier Guillot and James R. Lincoln: “The Permeability of Network Boundaries: Strategic Alliances in the Japanese Electronics Industry in the 1990s.” American Sociological Association, Anaheim, CA, August, 2001.

Didier Guillot and James R. Lincoln: “The dynamics of networks in the Japanese electronics industry” Academy of Management, Washington, D.C. August, 2001.

James R. Lincoln and Didier Guillot “Strategic Alliances in the Japanese Electronics Industry in the 1990s” (with Didier Guillot). Research workshop on Research Alliances and Collaborations. Centre for Japanese Research, University of British Columbia, April 27, 2002.

Didier Guillot and James R. Lincoln: “Economic and Technological Uncertainty: The Changing Structure and Functioning of Business Networks,” Standing Workgroup on Business Network Research, *EGOS* Colloquium, Barcelona, July 2002.

Didier Guillot and James R. Lincoln: “Dyad and network: models of manufacturer-supplier collaboration in the Japanese TV manufacturing industry.” Advances in International Management Colloquium on Changing Japan/Association of Japanese Business Scholars, St. Louis, MO, June 5-6, 2002.