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## **Money in a Theory of Banking**

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### **Abstract**

We explore the connection between money, banks, and aggregate credit by introducing money in a simple “real” model of banking. Because of the nature of their business, banks are susceptible to aggregate shortages of consumption goods. We find that under very special circumstances, banks can insure themselves against these destructive shortages by issuing nominal deposits (i.e., denominated in money) instead of real deposits. In general, however, banks will not be completely insured. In fact, by issuing nominal demand deposits, banks leave themselves exposed to significant increases in their real repayment burden if there is a shortfall of money. This could exacerbate shortages and lead to a severe contraction in credit. Our analysis makes transparent how changes in the supply of money can work through banks to affect real economic activity. It also suggests how bank failures could lead to a fall in prices and a contagion of bank failures, as described by Friedman and Schwartz (1963).

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What is the connection between money, banks, and aggregate credit? When can expansionary monetary policy lead to expanded bank credit? And when can expansionary monetary policy help avert bank failures? These are the questions that motivate this paper.

In our earlier work, we built a “real” model of a bank. We showed in Diamond and Rajan (2001) that a bank financed with demand deposits is an efficient institution to channel resources from investors who have uncertain consumption needs to firms that are hard to collect from. Essentially, the bank acquires skills to force the borrowing firm to repay, and commits to use these skills on behalf of investors by issuing demandable claims. So long as there is no aggregate shortage of goods, this structure also allows banks to meet the uncertain investor demand for goods. Thus a bank may be well suited to play a central role in funding potentially long term projects while allowing investors to consume when needed.

Unfortunately, the very institutional feature – demandable claims – that allows the bank to perform its essential functions also exposes the banking system to the risk that there might be a mismatch between the production of consumption goods and the immediate consumption needs of depositors. Even if the mismatch is merely due to delay in production and not because of any impairment of the long-term production possibilities of the economy, we show in Diamond and Rajan (2002a) that such an aggregate shortage of consumption goods (also termed a real “liquidity shortage”) can be amplified by the banking system. If a bank cannot attract sufficient consumption goods relative to its non-renegotiable depositor claims, it will be run. This can occur even if depositors have the most optimistic beliefs possible about the system, and it could lead to the termination of projects, bank failures, and sometimes even a contagious meltdown of the entire banking system. In short, the features that make a bank such an effective institution in the normal course also make the banking system amplify seemingly benign shortfalls in the supply of consumption goods.

We derived all this in an economy where all contracts paid in goods, and there was no money. Yet bank deposits and loans repay money, not goods, and banks hold a substantial

amount of money and bonds on their balance sheets. What would happen if we introduced money and bonds in this model, and allowed for deposit contracts denominated and repayable in money (i.e., *nominal deposits*)? Would the systemic problems we have documented vanish? Can monetary policy play any useful role? How would it work? It is to these important questions that we turn in this paper.

Money has two roles in our model. First, it is a claim on the government and therefore can be used to pay taxes. Call this the *fiscal* demand for cash. Second, it is necessary for buying *cash* goods as in the cash-in-advance literature (see Clower [1967] and Lucas-Stokey [1987]). These could be goods that are illegal like drugs, goods such as services that are sold in transactions where the seller may seek to keep his identity hidden from tax authorities, or just goods encountered serendipitously where the relative cost of establishing a credit transaction may be too high. Call this the *transactions* demand for cash. Which demand predominates is important in what follows.

Suppose now that banks issue deposits whose repayment is denominated in money. Suppose further that the value of money is determined primarily by its fiscal demand – its value in paying taxes (we will indicate later when this will be the case). We consider taxes only on production. Since the present value of taxes will be proportional to the present value of production, the value of money will be low -- that is, prices will be high for a given level of money -- when the present value of production is low. A delay in production (resulting in a temporary potential shortage of consumption goods) will result in a low present value of production, a low value of money, and thus a low real repayment obligation on deposits when deposits are denominated in money. Thus, under certain circumstances, banks can hedge against shortfalls in aggregate real liquidity by issuing nominal deposits.

But what if the transactions demand for cash is significant? To the extent that cash transactions are driven by other factors than aggregate economic activity, the real repayment

obligation on nominal deposits may not fall with delays or declines in aggregate production.

What is more problematic for banks is that when they issue nominal demandable deposits, they are left particularly exposed to fluctuations in the purchasing power of money: Since depositors can withdraw money on demand, in a period when cash transactions are very lucrative (for example, because the supply of money is low relative to available cash goods) banks will be forced to push up the interest rates offered on demandable deposits significantly so as to keep all depositors from withdrawing. In turn, this will increase the real repayment obligations of the banks, potentially without limit. Nominal deposit contracts may not just fail to protect banks from fluctuations in aggregate real liquidity, they will also leave banks exposed to fluctuations in monetary conditions.

Our analysis then suggests a channel through which monetary policy can affect credit and thus aggregate economic activity. By increasing the money supply available for transactions when the transactions demand is high (and by committing to provide monetary support in the future when needed), the monetary authority keeps the price level stable, thus limiting depositor incentives to withdraw, and consequently limiting both nominal interest rates and future real repayment obligations of banks. Banks then will respond by continuing, rather than curtailing, credit to long-term projects, thus enhancing aggregate economic activity.

Our view of the monetary transmission mechanism could then be termed a version of the *bank lending channel view* (see Bernanke and Gertler (1995) or Kashyap and Stein (1997)) for comprehensive surveys) but with an important difference. According to the traditional lending channel view, monetary policy affects bank loan supply, which in turn has an independent and significant effect on aggregate economic activity (this does not exclude any effects of movements in the interest rate or changes in the quality of corporate balance sheets). Three assumptions have been thought to be key to the centrality of banks in the transmission process: (i) binding reserve requirements tie the issuance of bank demand deposits to the availability of reserves (ii) banks cannot substitute between demand deposits and other forms of finance easily so they have to cut

down on lending when the central bank curtails reserves (iii) client firms cannot substitute between bank loans and other forms of finance, so they have to cut down on economic activity.

The concern with the traditional view of the bank lending channel is that as reserve requirements have been eliminated for almost all bank liabilities except demand deposits, the argument that banks will find it difficult or expensive to raise alternative forms of financing to demand deposits becomes less persuasive (see, for example, the critique by Romer and Romer (1990)). But there does seem to be strong evidence that monetary policy has effects on bank loan supply (Kashyap, Stein, and Wilcox (1995), Ludvigson (1996)), has greater effect on banks at times when their balance sheets look worse (Gibson (1996) and has the greatest effect on the policies of the smallest and least credit worthy banks (Kashyap and Stein (2000)).

In contrast to traditional models of the lending channel, our model does not rely on reserve requirements. An increase in the money supply increases financial liquidity, which alleviates the real liquidity demands on banks, which then allows them to fund more long-term projects to fruition. Thus it is perhaps best to term ours the *liquidity* channel of transmission.

Finally, we turn in the paper from the mechanism of transmission of monetary policy to examine the possibility of financial contagion. As we have seen, a shortage of money depresses the price of cash goods making it very attractive for bank depositors to withdraw money to buy them. The resulting spike in nominal interest rates banks have to pay can make the banks insolvent, precipitating runs or significantly curtailing lending. If depositors who run want only cash (i.e., they are not willing to accept deposits elsewhere in the banking system perhaps because they need time to search for a high quality bank), run banks have to sell all their assets for cash. This increases the volume of cash transactions, even while the money stock does not change, further depressing the price of cash goods. Purchases using cash become even more lucrative for those who can withdraw it, further increasing the rate healthy banks have to pay to keep their depositors in. Even otherwise healthy banks could now fail. Thus the kind of contagion described in Friedman and Schwartz (1963) can take place in our model if there is a shortage of money.

The rest of the paper is as follows. In section I, we describe the framework, in section II we describe the problems with real deposit contracts and the circumstances under which nominal contracts can improve upon them. In section III, we examine how monetary policy is transmitted in our model and how contagion can take place, and then we conclude.

## I. The Framework

### 1.1. Agents, Preferences, Endowments, Technology.

We will first lay out the simple “real” model then overlay it with a role for money.

Consider an economy with three types of risk neutral agents: investors, entrepreneurs, and bankers and three dates: 0, 2, and 4 (the intervening dates are introduced later). Investors get utility only from near-term consumption, that is, their utility is the sum of consumption before date 2. All other agents get equal utility from long-term consumption also, so their utility is the sum of consumptions at all dates including date 4.

Investors are each endowed initially with a fraction of a unit of good. No other agent is endowed with goods. Goods can be stored at a gross real return of 1. They can also be invested in projects.

Each entrepreneur has a project, which requires the investment of a unit of good before date 0. It pays off  $C$  produced goods at date 2 if the project produces *early* or  $C$  at date 4 if the project is delayed and produces *late*. There is a shortage of endowments of goods initially relative to projects that can be invested in.

### 1.2. Projects and the non-transferability of skills

The primary friction in the model is that those with specific skills will earn a rent from future surplus produced because they cannot commit to using their human capital on behalf of others. This implies that they will not be able to borrow the full value of the surplus they can produce with an asset or sell the asset for the amount they can produce with it. Both projects and loans to projects will thus be illiquid because of the inalienability of human capital (see, Hart and Moore (1994)).

Since entrepreneurs have no endowments, they need to borrow to invest. Each entrepreneur has access to a banker who has, or can acquire during the course of lending, knowledge about an alternative, but less effective, way to run the project. The banker's specific knowledge allows him to (make the credible threats that will enable him to) collect  $gC$  from an entrepreneur whose project just matures.<sup>1</sup> No one else has the knowledge to collect from the entrepreneur.

Regardless of whether a project is early or late, the banker can also *restructure* the project at any time to yield  $c$  in date-2 goods – intuitively, restructuring implies stopping half finished projects and salvaging all possible produced goods from them. Restructured projects can be collected by anyone. We assume

$$c < 1 < gC < C, \quad (1.1)$$

Since no one other than the bank has the specific skills to collect from the entrepreneur, the loan to the entrepreneur is illiquid in that the banker will get less than  $gC$  if he has to sell the loan before the project matures. Any buyer will realize that the banker will extract a future rent for collecting the loan, and the buyer will reduce the price he pays for the loan accordingly. In fact, bank loans are so dependent on the banker's specific skills for collection (that is, they are so illiquid) that the banker prefers restructuring projects to selling them.

Since there is a shortage of endowment relative to projects, only a select few entrepreneurs get a loan from their respective banks to buy a unit of the good from investors. Entrepreneurs will have to promise to repay the maximum possible,  $\gamma C$ , to obtain the loan.

### 1.3. Financing Banks

We analyze the general equilibrium effects in an economy where banks finance the illiquid loans with both demand deposits and bank capital. Our positive results do not depend on the reason that this form of finance is used. Our previous work has argued that these contracts

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<sup>1</sup> See Diamond and Rajan (2001a) for an extensive form game with this outcome. The problem with committing human capital that they model appears first in Hart and Moore (1994).

serve to allow the bankers to commit to collect the loans on behalf of outsiders. It is useful to briefly recount the reasons here.

Bankers themselves have no endowment, so they have to persuade investors to entrust them with their money. But ordinary investors, unlike the banker, cannot collect from the entrepreneur. The problem then is that having obtained investors' money promising a certain repayment, the banker can threaten to hold back his collection skills unless investors reduce the required repayment. Since even if courts can enforce financial contracts they cannot compel the banker to contribute his human capital, investors will be prey to attempts at strategic renegotiation by the banker. The prospect of having the promised repayment renegotiated down would seriously impair the amount investors are willing to entrust the banker with. Therefore, the banker has to find a way to commit to using his skills on behalf of investors, else he will not be able to raise enough to finance the loan he has made .

The way for the banker to finance lending while committing his human capital to the service of investors is to issue uninsured demand deposits. Because of the "first come, first served" aspect of uninsured demand deposits, they cannot be negotiated down. This is because depositors are liable to run to demand repayment if they ever apprehend that they will be paid less than their due (even though this hurts depositors collectively), thus destroying the banker's rents (see Diamond-Rajan (2001) for details). Thus if a banker has promised to pay depositors  $d_t$ , they want to consume at date  $t$ , and the banker has enough resources at that date, he will make the payment.<sup>2</sup>

But while the collective action problem inherent in demand deposits enables the banker to commit to repay if he can (that is, avoid strategic defaults), it exposes the bank to destructive runs if he truly cannot pay (it makes non-strategic default more costly): when depositors demand repayment before projects have matured and the bank does not have the means of payment, it will

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<sup>2</sup> For other models where runs or short term debt serve as a source of discipline, see Calomiris and Kahn (1991) and Jeanne (2000). The difference in Diamond-Rajan (2001) is that the run is particularly useful in disciplining an intermediary, even if it is not effective in disciplining a corporation that borrows directly.

be forced to restructure projects to get  $c$  immediately instead of allowing them to mature and generate  $gC$ .

To mitigate the latter problem, the bank can also issue some capital (long term bonds or equity) as buffer. The advantage of capital is that payments to it adjust to the residual value of the bank – specifically, Diamond and Rajan (2000) present an extensive form game where if the value of bank assets is  $v$  at date  $t$ , capital gets  $\frac{v - d_t}{2}$ . If there is uncertainty about bank asset values, the bank can avoid destructive runs if it raises some money via capital in lieu of deposits. The disadvantage is that the banker, unlike with deposits, will absorb the remaining residual amount of  $\frac{v - d_t}{2}$  as rents. Our focus here is not on the ex ante optimal capital structure for the bank. So we will assume that the un-modeled uncertainty facing a bank on its loans, or an explicit capital requirement, requires it to finance at least fraction  $k$  of the loans it carries on the books with capital. This will imply, for example, that for every late project the bank finances at date 2, it can promise to pay out to depositors and capital only

$$\frac{gC}{(1+k)} \quad (1.2)$$

at date 4, with the rest ( $= \frac{kgC}{(1+k)}$ ) absorbed by the banker as rent at date 4.<sup>3</sup> The key results are qualitatively unchanged if we do not require that the bank issue capital. We add bank capital to the model only to understand its effects.

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<sup>3</sup> From the definition, we have  $k = \frac{\frac{1}{2}(gC - d_4)}{\frac{1}{2}(gC + d_4)}$  where the numerator on the right hand side is the date-4 value of capital (per late project), and the denominator is the value of capital plus date-4 maturing deposits. Therefore, the total amount that can be pledged to investors at date 2 out of the amount the bank collects from late entrepreneurs at date 4 is the denominator, which on substituting for  $d_4$ , works out to  $\frac{gC}{1+k}$ .

Each bank faces an identical pool of entrepreneurs before date 0. But at date 0, the fraction of the funded projects that turn out to be early could differ. A bank's projects could all turn out to be early (type G bank) or only a fraction  $\alpha^B < 1$  could be early (type B bank). The fraction of banks of type G in state  $s$  is  $q^{G,s}$  and the fraction of early projects for the B type bank is  $a^{B,s}$ . In what follows, we will suppress the dependence on the state for notational convenience. All quantities will henceforth be normalized by the total initial endowment of goods.

#### 1.4. Timing.

**Before date 0.** Investors are endowed with goods, invest them in competitive banks in return for bank claims (deposits and capital) that make them better off in expectation than storage. Each bank offers to repay  $d_0$  on demand per unit of good they get from investors and a commensurate value on capital. Banks lend the goods to entrepreneurs in return for a promise to repay  $gC$  on demand. Entrepreneurs invest the goods in projects.

**Date 0.** Uncertainty is resolved: everyone learns which entrepreneurs' projects are early and which are late, and thus what fraction  $\alpha^i$  of a bank  $i$ 's projects are early. If depositors anticipate that, given the realized state of nature, the bank will not be able to pay them at date 2 an amount that weakly dominates the consumption they obtain by withdrawing immediately, they will run immediately. This will force the bank to first pay out all the goods it has, and then restructure projects to generate the goods needed to pay depositors. If no run occurs, the bank decides how to deal with each late project – whether to restructure it if proceeds are needed before date 4, or perhaps get greater long run value by rescheduling the loan payment from date 2 to date 4 and keeping the project as a going concern.

**Date 2.** Entrepreneurs with early projects will produce  $C$ , and repay the bank  $\gamma C$ . This leaves them with  $(1-\gamma)C$  to invest as they will. The bank obtains repayments from early entrepreneurs, proceeds from restructured late projects, and new investments by early entrepreneurs and other bankers with surplus. It must meet its capital requirement on this date (if one is imposed). It uses

these to repay date-0 investors. Investors present their claims and are paid goods, which they consume.

**Date 4.** Late entrepreneurs repay banks and banks repay date-2 investors (early entrepreneurs and other bankers). Entrepreneurs and bankers consume.

## **II. Aggregate Liquidity Shortages and Bank Credit.**

We showed in Diamond and Rajan (2001) that banks and their fragile liability structures are essential to facilitate the flow of credit from investors with uncertain consumption needs to entrepreneurs who have hard-to-pledge cash flows. If investors lent directly, acquired collection skills, but wanted to consume at an interim date, they would have to sell their loans at a huge discount. Far better to hold demand deposits on a bank and let the bank acquire the collection skills. If the investor wants to consume at an interim date, the bank will pay him and refinance by borrowing from others (early entrepreneurs) who have a surplus. In this way, the bank does not interrupt the late, but valuable, project while also allowing the investor to consume a larger amount when he desires consumption.

Unfortunately, the liability structure of banks leaves them exposed to temporary aggregate shortages of goods. A small delay in the supply of goods relative to their demand can propagate through bank credit contraction and bank failures into a longer term, and more widespread adverse shock to production. This is what we show now.

### **2.1. Banks' maximization problem**

Because the G type banker's projects all mature at date 2, he will have enough to repay investors provided  $gC \geq d_0$ . Let the gross real interest rate between date  $i$  and date  $j$ ,  $r_{ij}$ . Now  $r_{02}$  is 1 because everyone is indifferent between consumption at date 0 and at date 2 and no real investments between those dates offer a higher return.

If the B bank is expected to survive, the B-type banker, who takes prices and interest rates as given, has the following, more complicated, decision problem: What fraction of late projects does he restructure at date 0 so as to maximize his consumption while constrained by the necessity to pay off all bank claimants?

The objective function is very simple. The banker consumes the residual claim after paying off claimants on the bank. Given prices and interest rates, there is a particular level of restructuring that maximizes the value received by initial outside claimants on the bank. This is what they will demand regardless of the actual level of restructuring the banker undertakes. Because he holds the residual claim, and because the value of outside claims are invariant to the level of restructuring, the banker will choose the level of restructuring to maximize the discounted consumption produced by the bank's assets, constrained by the requirement that bank claimants have to be paid.

We start by determining how much the bank can pay out at date 2. Its resources are the repayment collected on early loans, and the amount it can raise by restructuring or borrowing against late loans (this will differ from the discounted consumption the bank's assets will produce because the bank cannot raise money against its prospective rents).<sup>4</sup> Let the banker of type  $i$  restructure  $\mu^i$  of his late projects (since all of a G type banker's projects are early,  $\mu^G=0$ ). Then the value he can raise in date-2 consumption goods is

$$v^i(\mathbf{m}^i, r_{24}) = \mathbf{a}^i \mathbf{g}C + \mathbf{m}^i (1 - \mathbf{a}^i)c + (1 - \mathbf{m}^i)(1 - \mathbf{a}^i) \frac{\mathbf{g}C}{(1+k)r_{24}} \quad (2.1)$$

The first term is the amount repaid by the  $\alpha$  early entrepreneurs whose projects mature at date 2. The second term is the amount obtained by restructuring late projects. The third term is the amount the bank can raise (in new deposits and capital – see (1.2)) against late projects that are

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<sup>4</sup> We show in Diamond and Rajan (2003) that the bank will not store any goods.

allowed to continue without interruption till date 4, where  $r_{24}$  is the real interest rate banks offer on deposits between dates 2 and 4 (this need not be 1 because the initial investors do have a preference for date 2 consumption over date 4 consumption).

The total amount depositors and bank capital will have to be paid is  $\frac{\max_{\mathbf{m}} v^i(\mathbf{m}', r_{24}) + d_0}{2}$ .<sup>5</sup> The

B type banker's problem is then

$$\max_{\mathbf{m}^B} \mathbf{a}^B \mathbf{g}C + \mathbf{m}^B (1 - \mathbf{a}^B) c_1 + (1 - \mathbf{m}^B) (1 - \mathbf{a}^B) \frac{\mathbf{g}C}{r_{24}} \quad (2.2)$$

$$\text{s.t.} \quad v^B(\mathbf{m}^B, r_{24}) \geq \frac{\max_{\mathbf{m}} v^B(\mathbf{m}', r_{24}) + d_0}{2} \quad (2.3)$$

The solution to this problem can be easily characterized.

**Lemma 1:** Let  $R = \frac{\mathbf{g}C}{(1+k)c}$  and  $\bar{R} = \frac{\mathbf{g}C}{c}$ . If  $r_{24} < R$ , the banker will not restructure any projects

(so that  $\mu^B = 0$ ) and the bank will survive provided it can pay date-0 depositors – provided

$v^B(0, r_{24}) \geq d_0$ .<sup>6</sup> If  $R < r_{24} < \bar{R}$ , the banker will restructure the minimum fraction  $\mu^B$  such that

$v^B(\mathbf{m}^B, r_{24}) \geq \frac{v^B(1, r_{24}) + d_0}{2}$ . Finally, if  $r_{24} \geq \bar{R}$ , the banker will restructure all late projects and

the bank will survive provided  $v^B(1, r_{24}) \geq d_0$ .

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<sup>5</sup> Capital gets  $(v-d)/2$  while depositors get  $d$ . Also,  $v$  is the value of the assets to outsiders in their best use, that is, with  $\mathbf{m}$  set at the value that maximizes  $v$ .

<sup>6</sup> This condition also ensures the bank will pay off capital.

The lemma indicates the fraction the banker restructures increases with the real interest rate. At low interest rates ( $r_{24} < \bar{R}$ ), the banker gets more value and can raise more by *continuing* late projects. At high interest ( $r_{24} \geq \bar{R}$ ) the banker gets more value and can raise more by *restructuring* late projects. But at intermediate rates, the banker has an incentive to continue, though he can pay claimants more by restructuring. This is because the banker gets rents from continued late projects that bank claimants do not see (the last term in (2.2) is greater than the last term in (2.1)). So he will restructure the minimum that will be necessary to pay off claimants.

Other decisions are less complicated. The entrepreneur's production decision is entirely passive – he produces in due course if his project is not restructured by the bank beforehand. If he produces, he repays the bank. Early entrepreneurs invest their residual goods (of  $(1 - g)C$ ) in the bank at date 2 if it can credibly promise to repay  $r_{24} \geq 1$ .

## 2.2. Equilibrium Condition and aggregate credit.

The only price at date 2 in this “real” model that can adjust in response to a shortage of date 2 goods is the relative price of date 4 to date 2 consumption: the real interest rate,  $r_{24}$ . Since investors can express their purchasing power only with their claims on the bank, the demand for consumption (real liquidity) is the total real value of their claims on the bank. The real interest rate ensures the total investor demand for goods at date 2 is weakly less than the supply of goods.

$$q^G \frac{\max_{\mathbf{m}'} v^G(\mathbf{m}', r_{24}) + d_0}{2} + (1 - q^G) \frac{\max_{\mathbf{m}'} v^B(\mathbf{m}', r_{24}) + d_0}{2} \leq [q^G C + (1 - q^G)(a^B C + (1 - a^B)m^B c)] \quad (2.4)$$

The real side of our model should now be fairly clear. The adverse shocks in our model are merely delays in the timing of production – adverse shocks to the quantities produced would only exacerbate the problems. Even though the total production possibilities of the economy over

dates 2 and 4 do not change with increases in the fraction of B banks,  $(1 - q)$ , and the fraction of their late projects,  $(1 - a^B)$ , the amount of consumption goods available at date 2 (aggregate real liquidity) falls. Given prices, both supply and demand for liquidity adjust with the real interest rate. Supply rises as banks restructure more late projects. The fraction of late projects a B type bank continues,  $1 - m^B$ , could be thought of as a measure of the credit it extends, so credit falls. Demand falls as a higher real interest rate reduces the real value of the B type bank's capital, and thus reduces the purchasing power initial investors have. Hence an incipient liquidity shortage is alleviated by an increase in the real rate, which increases the supply (and reduces credit) while reducing the demand for liquidity.

Let the total supply of consumption goods not be enough to meet the total demand without some restructuring by B type banks. If the system is in a unique equilibrium where both types of banks survive and the B type banks restructure a positive fraction of their late projects, we have

**Proposition 1:** For a given level of deposits issued at date  $-1$ ,

- (i) Equilibrium credit extended at date 2,  $(1 - m^B)$ , increases with an increase in the fraction of G type banks,  $q^G$ .
- (ii) Equilibrium credit extended at date 2,  $(1 - m^B)$ , increases with the fraction of projects of B type banks that are early,  $a^B$ .
- (iii) For every  $q^G$ , there is an  $a^*$  (possibly 0) such that B type banks are insolvent iff  $a^B < a^*$ .

**Proof:** See appendix.

The availability of consumption goods (absent restructuring) at date 2 increases in both  $q^G$  and  $a^B$ . The proposition indicates that when the bank issues real deposits, aggregate bank credit increases with this availability. A mere delay in production with no reduction in potential total

output can cause banks to tighten credit, and even fail. Of course, if late projects were not just late but also produced less than  $C$ , matters could be much worse. The bottom-line is that banks make it possible for investors to consume on demand even while funding long term illiquid projects. But this leaves them exposed to aggregate shortages of consumption relative to demand. Production delays force banks to squeeze liquidity out of their loans. Since these fetch little value in a sale, banks will be forced to restructure the underlying projects, thereby curtailing production and credit. If severe enough, aggregate delays can also cause banks to fail.

### **2.3. Bank failures.**

Recall that if a bank is expected to fail, depositors run and demand payment immediately. Since projects pay at date 2 at the earliest, and since the bank obtains more from restructuring rather than selling the illiquid project loans, depositors in a run bank get the restructured value of the bank's loans. The run bank's excess demand for liquidity collapses to zero, thus potentially contributing towards restoring equilibrium between demand and supply.<sup>7</sup> However, failure is inefficient because early projects could have produced  $C$  in a timely manner to satisfy the consumption needs of date-0 investors, but now produce only  $c$ .

In other words, if the supply of real liquidity is low, a shortage may persist even after banks curtail credit and restructure projects, and there may be no way to bridge the gap without banks failing. The collective action problem inherent in demand deposits is now destructive for it forces the costly production of consumption goods when none is really needed.

When all contracts are real, there is only one price – the real interest rate – which can adjust to clear markets. The system may have insufficient degrees of freedom to adjust to an adverse shock, resulting in the stark consequences we have documented. Could the introduction of other assets including financial assets serve to mitigate this? Would the fact that real world

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<sup>7</sup> Though see Diamond and Rajan (2002a) where a bank failure can spread because a bank failure increases the excess demand for liquidity.

banks pay out cash rather than goods change things? We now introduce a role for money, then determine prices in this economy, and finally see whether aggregate shortages still persist, honing in on the link between money, banking, and real economic activity.

### III. Money and Banking

We focus on two natural sources of value for money. First, money (and any maturing government liability) can be used to pay taxes. This is one anchor for the value of money, which we shall term the *fiscal* demand. Second, money facilitates certain transactions that by their very nature are unexpected, opportunistic, small-volume, or worth concealing so that the use of formal credit is ruled out. This is the *transactions* demand for money. Both demands will be important in understanding the link between money and banking.

#### 3.1. Transactions Demand

Start first with the *transactions* demand. We introduce one more agent, the dealer, who obtains equal utility from consuming a unit at any date. The dealer receives an endowment of a perishable good, which can be sold only for cash (to fix ideas, the good is his labor, and he does not report this income to the tax authorities so he accepts only cash). Early dealers obtain an endowment  $q_1$  of this *cash* good at date 1 while late dealers obtain  $q_3$  at date 3. One unit of this cash good produces the same consumption utility as one unit of the production good. Unlike the cash good, both deposits and cash can be used to pay for the production good. In what follows, we will use the terms “cash” and “money” interchangeably.

To introduce a motive for trade for all goods, we assume that no one can consume his or her own endowment or production, therefore everyone must trade to consume. All trades require payment one period ahead in cash or deposits. This means that in order to consume a cash good that is produced at date  $t$ , the buyer has to pay cash to the seller at date  $t-1$ . If he wants to consume a production good, he *also* has the option of writing a check to the seller at date  $t-1$ , which will clear against the funds he has on deposit at date  $t$ . The seller can use the cash or

deposit he receives to buy goods for consumption at date  $t+1$ . This payment in advance constraint also applies to sales of bonds (to be described) and restructured loans. However, because bank claims are acceptable for payment for all transactions except cash goods, if a bank issues deposits (in exchange for cash, for example) at date  $t$ , they can be used to initiate transactions at date  $t$ .

### 3.2. The Fiscal Demand.

The government endows investors before date 0 with  $M_0$  of money and nominal bonds maturing at date 2 with face value  $B_2$ .<sup>8</sup> When the bonds mature, the government extinguishes them by repaying their face value in new money or issuing fresh bonds maturing at date 4.

The government taxes sales of produced goods at the rate  $\tau$  (assume now that  $C$  is the after-tax quantity produced from a project, so total nominal taxes due on a project that matures at

date  $t$  are  $\frac{\tau C}{1-\tau} P_t$  where  $P_t$  is the currency price of a unit of consumption at date  $t$ ). The

government could also tax cash goods, but since we also want to consider the possibility that cash goods (and their dealers) lie outside the formal economy, we assume that they are not taxed.

Taxes are due at the time of production and payable in money.

The odd-numbered dates, 1 and 3, are introduced just for the purposes of making the payment and settlement explicit. They could be thought of as close to dates 2 and 4 respectively. We make two assumptions to simplify the analysis. First, all actions that are to take place at date 4 can be committed to at date 3, and similarly, actions at date 2 can be committed to at date 1. In particular, this assumption allows late entrepreneurs to borrow deposits at date 3 against what they will have at date 4 after repaying the bank loan ( $= (1-g)C$ ). They can use the resulting deposits at date 3 to purchase goods for consumption at date 4. Similarly, the banker can also monetize his date-4 rents. Finally, we assume that bank capital can be used as a means of

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<sup>8</sup> Equivalently, we could assume the government uses its claims to pay for goods it purchases from investors (we would just have to carry an additional term representing the fraction of initial endowment of goods bought by the government).

payment whenever deposits can (or investors can borrow deposits pledging the value of the bank capital they hold at dates 1 and 3). If it were not for these assumptions, we would need to introduce another date to clear purchases initiated at date 4.

### 3.3. Money and Prices

Let  $P_{ij}$  denote the nominal price in date  $i$  currency of a unit of date  $j$  consumption. For example, a transaction for date 4 goods initiated at date 3 in currency at price  $P_{34}$  yields the seller  $P_{34}$  units of currency at date 4. Let  $i_{jk}$  be the gross nominal interest rate between dates  $j$  and  $k$ .

Since both bank claims issued against bank assets and currency can be used to pay for produced goods, effectively all assets held by the bank including bonds are available as means of payment for produced goods whenever banks are solvent. By contrast, only currency can pay for cash goods and for taxes. There is a competitive market for deposits, bonds and goods at each relevant date from date 0, subject to the payment in advance constraints. Since cash goods and produced goods offer equivalent consumption on the dates consumption is desired, their relative prices will impose no-arbitrage constraints on the banking system. This will be important in what follows.

Assume that the quantities of money and bonds do not change after date 2, and there are  $M_2$  units of money and  $B_4$  units of bonds leaving that date. Bonds mature into  $B_4$  units of currency at date 4. At date 4, currency is useful only to pay taxes, so it will be accepted in payment for produced goods only because the seller wants to use them to pay taxes. Define  $X_4$  as the quantity of goods sold for date 4 delivery. The nominal sales (all sales, including those paid with bank claims) is  $P_{34}X_4$ , nominal tax owed is  $tP_{34}X_4$ , and the total supply of currency at date 4 is  $M_2 + B_4$ .<sup>9</sup> As a result,

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<sup>9</sup> Implicit in this is that the price of produced goods in assignable date-4 deposits (what one could term  $P_{44}$ ) is the same as its price in date-3 cash. Equivalently, the gross nominal interest rate on bonds and deposits between dates 3 and 4,  $i_{34}$ , equals 1. Suppose not and the rate banks paid on deposits were higher than 1.

$$\frac{M_2 + B_4}{P_{34}} = tX_4. \quad (2.5)$$

This is just the fiscal theory of the price level at date 4 (see Woodford (1995) or Cochrane (2001)).

At date 2, an amount  $q_3$  of cash goods can be purchased in advance with the outstanding date-2 currency,  $M_2$ . Since agents who get utility from consumption after date 2 are indifferent between consumption at date 3 or date 4, a holder of date-2 cash will spend it at date 2 or 3 depending on where he can purchase greater consumption. So the real value of the money stock at date 2 will be the larger of its purchasing power in buying cash goods for delivery at date 3 or the value of holding it to purchase produced goods at date 3 for delivery at date 4.<sup>10</sup> The purchasing

power of the money stock is:  $Max\{q_3, \frac{M_2}{M_2 + B_4} tX_4\}$  where the last term is quantity of goods

the current money stock,  $M_2$ , can purchase for delivery at date 4. As a result, if  $P_{24}$  is the price of date 4 consumption in date-2 currency, the date-2 value of the currency stock is :

$$\frac{M_2}{P_{24}} = Max\{q_3, \frac{M_2}{M_2 + B_4} tX_4\}, \text{ or equivalently:}$$

$$P_{24} = \frac{M_2}{Max\{q_3, \frac{M_2}{M_2 + B_4} tX_4\}}$$

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Then everyone would deposit their cash in banks and use deposits to buy goods. But for any bank to hold cash, the rate on deposits should be 1, else the bank would use any excess cash to pay down deposits. Similarly, for banks to hold cash and bonds, the rates of return on them should be equal. So the nominal rate,  $i_{34}$ , is 1 and cash, deposits, and bonds pay the same rate, as they will on all dates that cash has no special value. This also explains why  $i_{12}$  equals 1.

<sup>10</sup> Another way to see this is that so long as the price of cash goods for transactions initiated at date 2 is below the price of produced goods at date 3, money will be fully used up in buying cash goods. But once there is enough money such that the price of cash goods equals the price of produced goods, any money left over after buying cash goods will be used as a store of value till it can be used for purchasing produced goods at date 3. Therefore, money will effectively be valued in terms of its date-3 purchasing power. This is the intuition behind the max function.

Comparing the two terms within the curly brackets of the expression for  $\frac{M_2}{P_{24}}$ , we see

that when  $q_3 > \frac{M_2}{M_2 + B_4} tX_4$  money is valued more for its role in paying for transactions at date

2 (it has a liquidity premium) than as a store of value. Since a depositor can withdraw cash on date 2 to make payments, for someone to leave their money in the bank (or hold a non-monetary

asset), deposits must offer a gross nominal interest rate of  $i_{23} = \frac{q_3}{\frac{M_2}{M_2 + B_4} tX_4} > 1$ , and this is

also the nominal rate on bonds (because banks can trade bonds with each other in competitive market). Note that once we allow money to have transactions value, we depart from the pure fiscal theory of the price level.

Let the date-2 cash value of bonds maturing to pay  $B_4$  at date 4 be  $b_{24}$ . Then because of the competitive market for bonds between banks, the date 2 currency value of these bonds

$$b_{24} = \frac{B_4}{i_{24}} = \frac{B_4}{i_{23} * 1} = \frac{B_4}{\text{Max}\{1, \frac{q_3}{\frac{M_2}{M_2 + B_4} tX_4}\}} = B_4 \text{Min}\{1, \frac{tX_4}{q_3} (\frac{M_2}{M_2 + B_4})\}.$$

The real value (in terms of date-4 consumption) of the money stock leaving date 2 plus these bonds issued at date 2 is then<sup>11</sup>

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<sup>11</sup> We use  $\text{Min}\{1, \frac{tX_4}{q_3} (\frac{M_2}{M_2 + B_4})\} = \frac{tX_4}{q_3} (\frac{M_2}{M_2 + B_4})$  and  $\text{Max}\{q_3, \frac{M_2}{M_2 + B_4} tX_4\} = q_3$  when the nominal interest rate exceeds 1 to simplify the expressions.

$$\begin{aligned}
\frac{M_2 + b_{24}}{P_{24}} &= \frac{M_2 + B_4 \text{Min}\{1, \frac{tX_4}{q_3} (\frac{M_2}{M_2 + B_4})\}}{P_{24}} \\
&= \frac{M_2 + B_4 \text{Min}\{1, \frac{tX_4}{q_3} (\frac{M_2}{M_2 + B_4})\}}{\frac{M_2}{\text{Max}\{q_3, \frac{M_2}{M_2 + B_4} tX_4\}}} \\
&= \text{Max}\{q_3 + \frac{B_4}{M_2 + B_4} tX_4, tX_4\}.
\end{aligned}$$

Because the initial investors value consumption before date 2, the real interest rate that sets the relative price of consumption on or before date 2 and consumption after,  $r_{24}$ , can be greater than one even when date 2 consumption is positive. (Recall that it will be greater than one if there is an incipient excess demand for consumption at or before date 2 when it is one). Now let us determine prices (or equivalently, find the real value of money) before date 2. Let the quantity of money and bonds outstanding between date 0 to 2 be constant at  $M_0$  and  $B_2$  respectively (we will later allow monetary policy to alter these quantities). At date 2, the existing money stock and new money repaid on maturing date-2 bonds can be used to pay date-2 taxes as well as “buy”  $M_2$  and  $B_4$ . The value of maturing bonds and money in units of date 2 consumption goods purchased at date 1 is

$$\frac{M_0 + B_2}{P_{12}} = tX_2 + \frac{1}{r_{24}} \text{Max}\{q_3 + \frac{B_4}{M_2 + B_4} tX_4, tX_4\} \quad (2.6)$$

where we use the real interest rate to transform units of date-4 consumption into units of date-2 consumption. At date 0, currency of  $M_0$  can be used to purchase cash goods  $q_1$  at date 1. So its real value in terms of date 2 consumption is<sup>12</sup>

$$\frac{M_0}{P_{02}} = \text{Max}\{q_1, \frac{M_0}{P_{12}}\}. \quad (2.7)$$

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<sup>12</sup> Since no one cares about consuming before date 2, in the absence of bank failures creating an artificial desire for goods, the real interest rate between date 0 and date 2 will be 1.

Again, if  $q_1 > \frac{M_0}{P_{12}}$ , money is valued for its transaction services and the nominal interest rate

paid by deposits and bonds from date 0 to 1 is

$$i_{01} = \frac{q_1}{\frac{M_0}{P_{12}}} = \frac{q_1}{\frac{M_0}{M_0 + B_2} [tX_2 + \frac{1}{r_{24}} \text{Max}\{q_3 + \frac{B_4}{M_2 + B_4} tX_4, tX_4\}]} > 1.$$

While these expressions may seem daunting, they are obtained from simple, no-arbitrage conditions: money is valued only in terms of its ability to purchase goods for consumption or pay taxes. When there is plenty of money relative to cash goods, at the margin money is valued only for its role in paying taxes (the fiscal demand prevails). It is easy to see from (2.6) that

$$P_{02} = P_{12} = \frac{M_0 + B_2}{t \left[ X_2 + \frac{X_4}{r_{24}} \right]} \quad (2.8)$$

So prices are inversely proportional to the present value of taxes, which is a constant function of discounted real production. In such a situation, as we will show, nominal deposit contracts can turn out to be a perfect hedge against aggregate shortages of the consumption good. Banks need not aggravate shortages under those circumstances.

But if, for example, the available cash goods at date 3,  $q_3$ , is large relative to the taxable production at date 4,  $tX_4$ , and the ratio of money to bonds is not too high, money will have transaction value at the margin on both dates. We will then have

$$P_{02} = \frac{M_0}{q_1} \quad , \quad P_{12} = \frac{M_0 + B_2 - b_{24}}{\left[ q_3 + \frac{tX_4}{r_{24}} \right]} \quad (2.9)$$

Note that the value of money now is only very indirectly linked to productive economic activity, and the health of bank balance sheets. As we will see, not only is issuing nominal deposits not necessarily a good way to hedge under these circumstances, it can make matters much worse.

### 3.4. Revisiting the “real” model.

Let us first quickly reexamine the “real” model with the additional assets of cash, bonds, and cash goods. Figure 1 is an augmented time-line. First consider real deposits – where the holder of a deposit with face value  $d_0$  is paid a sum of  $d_0 \cdot P_{t2}$  in cash if the deposit is withdrawn at any time  $t$  on or before date 2 (where  $P_{22} = P_{12}$ , by the argument in footnote 9).

The main difference now is that banks will also hold money and bonds initially and depositors will withdraw some cash to buy cash goods at date 0. Also, cash goods will add to the supply of goods that are available to satisfy the initial investors’ demand for consumption. However, it is easy to transform this seemingly more complicated problem into the simple form we have already seen.

Let us assume without loss of generality that the ex ante identical banks hold all the money and bonds initially (and offer initial investors claims in return for keeping these in the bank). The cash withdrawn to buy cash goods at date 0 is  $q_1 P_{02}$ . The deposits left in the bank have claim to  $d_2 - q_1$  at date 2. Let the banker of type  $i$  restructure  $\mu^i$  of his late projects (since all of a  $G$  type banker’s projects are early,  $\mu^G=0$ ). Then the value he can raise in date-2 consumption goods is

$$\frac{M_0 - q_1 P_{02} + B_2}{P_{12}} + \left[ \mathbf{a}^i \mathbf{g}C + \mathbf{m}^i (1 - \mathbf{a}^i)c + (1 - \mathbf{m}^i)(1 - \mathbf{a}^i) \frac{\mathbf{g}C}{(1+k)r_{24}} \right] \quad (2.10)$$

The numerator in the first term is the cash value of financial assets the bank holds, and it has to be divided by the date-1 price to get the value of those assets in terms of date-2 consumption. The term in square brackets is the value of the bank’s project loans. Adding back the consumption

value obtained by date-0 withdrawers,  $q_1$ , and simplifying, we get the value available to pay bank claimants to be<sup>13</sup>

$$v^i(P_{02}, P_{12}, \mathbf{m}^i, r_{24}) = \frac{M_0}{P_{02}} + \frac{B_2}{P_{12}} + \left[ \mathbf{a}^i \mathbf{g}C + \mathbf{m}^i(1-\mathbf{a}^i)c + (1-\mathbf{m}^i)(1-\mathbf{a}^i) \frac{\mathbf{g}C}{(1+k)r_{24}} \right] \quad (2.11)$$

Suppressing prices in  $v^i(P_{02}, P_{12}, \mathbf{m}^i, r_{24})$ , we get analogous expressions to (2.2), (2.3), and (2.4).

The B type banker's problem is then

$$\max_{\mathbf{m}^B} \frac{M_0}{P_{02}} + \frac{B_2}{P_{12}} + \left[ \mathbf{a}^B \mathbf{g}C + \mathbf{m}^B(1-\mathbf{a}^B)c_1 + (1-\mathbf{m}^B)(1-\mathbf{a}^B) \frac{\mathbf{g}C}{r_{24}} \right] \quad (2.12)$$

$$\text{s.t.} \quad v^B(\mathbf{m}^B, r_{24}) \geq \frac{\max_{\mathbf{m}'} v^B(\mathbf{m}', r_{24}) + d_0}{2} \quad (2.13)$$

The equilibrium market clearing condition for date-2 consumption (real liquidity) is

$$\mathbf{q}^G \frac{\max_{\mathbf{m}'} v^G(\mathbf{m}', r_{24}) + d_0}{2} + (1-\mathbf{q}^G) \frac{\max_{\mathbf{m}'} v^B(\mathbf{m}', r_{24}) + d_0}{2} \leq q_1 + \frac{1}{1-t} \left[ \mathbf{q}^G C + (1-\mathbf{q}^G)(\mathbf{a}^B C + (1-\mathbf{a}^B)\mathbf{m}^B c) \right] \quad (2.14)$$

In sum then, if banks survive, the equilibrium prices, credit, and interest rates are obtained from solving (2.12) s.t. (2.6), (2.7), (2.13), and (2.14). In the appendix we present the full maximization problem as well as the clearing conditions with the cash in advance constraints. It is easily checked that the prices derived in the previous sub-section, the nominal interest rates, and the real interest rate  $r_{24}$  do indeed clear the market. Lemma 1 and Proposition 1 continue to hold, as we show in the appendix.

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<sup>13</sup> Add  $q_1$  to both sides and focus on the term  $\frac{M_0 - q_1 P_{02}}{P_{12}} + q_1$ . If  $i_{01} > 1$ ,  $M_0 - q_1 P_{02} = 0$ , and the term equals  $\frac{M_0}{P_{02}}$ . If  $i_{01} = 1$ ,  $P_{02} = P_{12}$ , so the term is again  $\frac{M_0}{P_{02}}$ .

### 3.5. Example

Let the fraction of banks of type G be  $\theta^G=0.3$  and those of type B be 0.7. Let  $\mathbf{a}^B = 0.25$ ,  $c = 0.8$ ,  $C = 1.6$ ,  $\mathbf{g} = 0.8$ ,  $k = 0.15$ . Let  $M_0=0.2$ ,  $B_2=0.4$ ,  $q_1 = 0.3$ . Plugging in values  $\bar{R} = 1.60$  and  $R=1.39$ . Let the level of outstanding deposits per unit invested in the bank at date 0 be  $d_0=1.4$ .

In the absence of any restructuring, the total supply of goods for early consumption is just 1.19. But outstanding deposits are 1.4, so at least some late projects have to be restructured to meet the liquidity demand. It turns out that the real interest rate  $r_{24}$  has to rise to 1.53 and  $\mathbf{m}^B = 0.57$  for aggregate liquidity demand to equal aggregate liquidity supply.

In figure 2, we plot how aggregate credit and real interest rates change as aggregate liquidity goes up with an increase in the fraction of G banks,  $\mathbf{q}^G$ . As the figure indicates, credit ( $=1 - \mathbf{m}^B$ ) increases while the real interest rate falls.

Now let the fraction of G banks,  $\mathbf{q}^G$ , be constant at 0.3 but let more of the B type banks' projects be early so that  $\mathbf{a}^B = 0.3$ . Interestingly, even though aggregate liquidity goes up and B type banks now offer more credit (i.e., continue more late projects) so that  $(1 - \mathbf{m}^B) = 0.51$ , the real interest rate is now higher at 1.58. The reason for the higher real rate is that the B type banks now have higher date-2 value, so they can bid a higher rate for deposits and thereby reduce the fraction they have to restructure. Therefore the greater available real liquidity gets partly "absorbed" in greater credit (which goes up from 0.43 to 0.51) and partly in greater consumption by the now-richer date-0 investors (also see Figure 3).

Of course, if aggregate liquidity is too low, the B type banks might have to fail before aggregate demand for liquidity comes into balance with aggregate supply. As  $\mathbf{a}^B$  falls, the B type bank's value falls until at  $\mathbf{a}^B = 0.13$  the bank is insolvent even at the lowest interest rate

$r_{24}=R=1.39$  required to give banks the incentive to restructure. When a bank is anticipated to fail, depositors run on it at date 0, and all its projects are restructured, including early ones.

Finally, note that the real interest rate,  $r_{24}$ , does not increase monotonically with aggregate liquidity. The real rate can increase if greater aggregate liquidity comes from an increase in date-2 production by the B type banks who bid up the interest rate, or decrease if it comes from an increased proportion of G type banks. Even if real deposit contracts were to offer a payout that was not constant but instead monotonic in the economy-wide real interest rate, the contract that maximized the ex-ante amount pledged to initial investors would not necessarily lead to allocations without bank failures. For any such contingent deposit contract, there exist many distributions of states of nature where realized aggregate shortages would still exist.

In summary then, augmenting the basic model with prices, financial assets, and cash goods does not change the basic insight that banks curtail credit and may even fail, severely dampening production. The point this makes clear is that credit contraction and failure are essentially real phenomena and occur when the bank is squeezed between non-renegotiable demand deposits fixed in real terms and a limited production of consumption goods. This then suggests that a potential way to avoid liquidity squeezes is to allow demand deposits to be denominated in cash, so that their real value could fluctuate with the price level. If the price level rises when there are production delays, nominal deposits could offer a hedge against aggregate shortages. Under special circumstances, this is indeed the case.

### **3.6. Nominal Deposits as a Hedge against Aggregate Liquidity Shortages.**

When at the margin there is no transactions role for money and banks finance all of the production in the economy, then nominal deposits serve as a hedge: the real payment they entail adjusts via the price level to the available amount that a “representative bank” can pay. If the amount that a bank can collect on loans is fixed real value (or is relatively invariant with prices),

and if bank asset portfolios are reasonably similar, price level changes will eliminate liquidity shortages, and the resulting credit squeezes and bank failures.

To see this, let a “representative” bank (a bank with  $\mathbf{a}^i = \bar{\mathbf{a}} = \mathbf{q}^G * 1 + (1 - \mathbf{q}^G) * \mathbf{a}^B$ ) have nominal deposits of face value  $\mathbf{d}_0$  outstanding at date 0. These give the depositor the right to withdraw  $\mathbf{d}_0$  units of currency on demand. Deposits will return the nominal rate,  $i_{01}$ , if rolled over till date 1. Net of what they can buy with their financial assets, banks have to find additional real goods at date 2 of  $\frac{\mathbf{d}_0 - (M_0 + B_2)}{P_{02}} = \frac{\mathbf{d}_0 - (M_0 + B_2)}{M_0 + B_2} (tX_2 + \frac{tX_4}{r_{24}})$  to pay off their depositors,

where  $X_2$  and  $X_4$  are the total (taxable) output of produced goods at dates 2 and 4 respectively.  $P_{02}$  is from (2.8), when the availability of cash goods is small relative to other real quantities so that money does not have a transactions demand at the margin, and is priced only for its value in paying taxes.

The banking system’s ability to pay depositors on date 2 is increasing in the fraction of projects that are early. If all projects are early, then  $\mathbf{a}^B = 1$ ,  $X_2 = \frac{C}{(1-t)}$ ,  $X_4 = 0$ , and the bank collects  $\mathbf{g}C$  on its loans. For the bank to be able to repay when all projects are early, we require

that  $\mathbf{g}C \geq \frac{\mathbf{d}_0 - (M_0 + B_2)}{M_0 + B_2} \frac{tC}{(1-t)}$ , or simply that

$$\frac{\mathbf{d}_0 - (M_0 + B_2)}{M_0 + B_2} \frac{t}{(1-t)} < \mathbf{g} < 1 \quad (2.15)$$

Interestingly, once there is some  $\mathbf{a}^B$  at which the representative bank survives, we can show the representative bank will never fail, no matter what the aggregate liquidity shock, that is, no matter what the aggregate  $\bar{\mathbf{a}}$ .

To see this, note that for the bank to survive, we require

$$\bar{a}gC + (1-\bar{a})[\bar{m}c + (1-\bar{m})\frac{gC}{(1+k)r_{24}}] \geq \frac{d_0 - (M_0 + B_2)}{P_{02}} = \frac{d_0 - (M_0 + B_2)}{M_0 + B_2} (tX_2 + \frac{tX_4}{r_{24}})$$

where the left hand side of the inequality is the date-2 value of the representative bank's real assets based on the aggregate amount of restructuring,  $\bar{m}$ . Expanding the right hand side, we require

$$\bar{a}gC + (1-\bar{a})[\bar{m}c + (1-\bar{m})\frac{gC}{(1+k)r_{24}}] \geq \frac{d_0 - (M_0 + B_2)}{M_0 + B_2} \frac{t}{1-t} \{ \bar{a}C + (1-\bar{a})[\bar{m}c + (1-\bar{m})\frac{C}{r_{24}}] \}$$

Given (2.15), this is certainly true for  $\bar{m}=1$ . Since there is at least one feasible level of restructuring that leaves the bank solvent, the representative bank will not fail because it will select a  $\bar{m} \in [0,1]$  such that it is solvent.

**Proposition 2:** If there is no transactions demand for money and there is some  $\bar{a}$  such that the representative bank can pay off its depositors, then the representative bank that makes real loans will not fail when it issues nominal deposits no matter what the actual realization of  $\bar{a}$ .

Intuitively, when loans are real and deposits are nominal, when the value of money is determined primarily by the present value of real activity (as in the fiscal theory), and when there are no significant differences between bank portfolios (so that each one of them is a microcosm of the overall productive economy), banks are well hedged against aggregate liquidity shortages. An incipient shortage increases the price level and reduces the real value required to be paid out on the nominal deposits, thus alleviating the shortage. Nominal deposits thus act as automatic stabilizers.

The requirements for this result are fairly stringent: First, we require that each bank's loans to be representative of aggregate economic activity. Second, repayments should vary in proportion to aggregate real output. This would be true if loan contracts specify repayments in real terms or if borrowers typically promised to pay a high nominal amount, which is invariably renegotiated down to a real amount based on the real threat of foreclosure (and the real value of

underlying collateral assets). It would not be true if loans entailed moderate nominal repayments. Third, while the aggregate banking sector is hedged, individual banks are not. If there is variation in  $\alpha^i$  across bank portfolios, then banks with low  $\alpha^i$  can fail, even when they have issued nominal deposits. Of course, given our results that prices adjust to aggregate liquidity, there exists a set of cross-subsidies from high  $\alpha$  banks to low  $\alpha$  banks that will keep all the banks alive. These cross-subsidies may not be privately rational for a healthy bank but may be in the collective interest.

Perhaps a more important requirement, however, for nominal deposits to be a good hedge, is that the value of money has to reflect the timing and quantity of aggregate economic output (and this should correlate well with the output produced by bank borrowers). But if, for example, money has value in consummating transactions also, then the transaction value of money can prevent it from reflecting the present value of production. This will make nominal deposits an imperfect hedge.

Worse still, because of the demandable nature of bank liabilities, the consequence of past upward spike in the transactions demand for money can completely determine the real value of deposits, even if current prices more closely reflect aggregate economic activity. Far from being a hedge, nominal deposits can be a serious source of risk for banks in an economy with fluctuating monetary aggregates. We turn to this now.

### **3.7. Nominal Deposits when there is a Transactions Demand for Money.**

Now let the value of money potentially be affected by its transactions demand. Depositors can withdraw up to  $d_0$  in cash at date 0 to buy the cash good, but they can also roll over their deposit at the prevailing nominal rate,  $i_{01}$ . Since banks set the nominal rate  $i_{01} = \frac{P_{12}}{P_{02}}$  to make depositors indifferent between withdrawing cash to buy cash goods at date 0 and paying

with deposits for delivery at date 2, it must be that the real value a bank has to pay out at date 2 is

$$\frac{d_0 * i_{01} * i_{12}}{P_{12}} = \frac{d_0 * \frac{P_{12}}{P_{02}} * 1}{P_{12}} = \frac{d_0}{P_{02}}.$$

Instead of the real value of deposits being determined by the price of produced goods for purchase at date 1, the real value is determined by the price of cash goods at date 0. But this price may have no relationship to aggregate real liquidity conditions in the economy. Instead, it will depend on the quantity of money (financial liquidity). For example, when  $M_0$  is not too large or  $q_1$  is high,  $P_{02} = \frac{M_0}{q_1}$ . Therefore, a bank is solvent if and only if  $\max_{m^i} v^i(P_{02}, P_{12}, m^i, r_{24}) \geq \frac{d_0 q_1}{M_0}$ .

The aggregate liquidity constraint is obtained by substituting  $d_0 = \frac{d_0 q_1}{M_0}$  in (2.14).

Intuitively, if depositors are promised a fixed amount of currency rather than a fixed real value, their real claim at date 2 depends on the outside opportunity depositors have to spend cash between dates 0 and date 2. In our model, the only outside opportunity they have is to buy cash goods, so if the price of cash goods is low, the real burden of deposit claims on banks becomes very high. Moreover, the real burden of repayment is now a function of the ex ante contracted level of nominal deposits, the quantity of cash goods available for purchase at date 0, and the quantity of money held by the banks,  $M_0$ , none of which are necessarily sensitive to the realized fraction of early projects,  $\bar{a}$ .

The banking system may now be worse off issuing nominal demand deposits. For instance, if the quantity of cash goods,  $q_1$ , has a negative correlation with  $\bar{a}$ , the real deposit burden on banks issuing nominal deposits will be high precisely when they have the least resources to pay. By contrast, the repayment burden imposed by real deposits will be constant across states, and this will result in lower bank failures.

Example continued:

Returning to our example with  $a^B = 0.25$ , let the level of nominal deposits be  $d_0 = 0.933$ .

With  $M_0 = 0.2$  and  $q_1 = 0.3$ ,  $P_{02} = 0.66$  and  $\frac{d_0}{P_{02}} = 1.4$ . Thus for the initial parameters, the real

burden of deposit repayments is the same as in the previous example, 1.4, and the resulting credit extended,  $(1 - m^B) = 0.43$ , is the same. It is easily seen from the earlier example that the bank will now fail if  $a^B = 0.13$ , even though it has issued nominal deposits – because the real deposit burden is now determined by  $P_{02}$  and does not adjust sufficiently with  $\bar{a}$ .

Alternatively, let the available cash goods,  $q_1$ , go up to 0.31. Since the price level  $P_{02}$  drops, the real deposit burden increases when the bank has issued nominal deposits, and credit falls to  $(1 - m^B) = 0.38$ . When  $q_1$  goes further up to 0.32, somewhat paradoxically the B type banks fail reflecting a true curse of plenty. By contrast, when banks have issued real deposits, an increase in  $q_1$  only increases the available goods for date-2 consumption without increasing the real deposit burden. As a result, available credit increases, first to 0.44 for  $q_1 = 0.31$  and then to 0.45 for  $q_1 = 0.32$ . In sum then, banks that issue nominal deposits can be extremely vulnerable to changes in outside cash opportunities. Since cash opportunities make nominal demand deposits effectively real but in a way that their value need not depend on  $\bar{a}$ , the example shows

**Proposition 3:** So long as money has transactions value, the representative bank's ability to survive for some level of  $\bar{a}$  will not guarantee its ability to survive at all levels of  $\bar{a}$ .

### 3.8. Discussion.

The point we have made is worth elaborating. When a bank offers nominal deposit contracts, it has to meet an inter-temporal no-arbitrage condition that depends on the state contingent movement in the price level. Our focus has been on how transactions demand for cash prevents natural price level adjustments from stabilizing banks from aggregate real shocks. In addition, as others have noted, unaccommodated shocks to money demand will change the real

nominal debt burden (see Calomiris [1988] and Champ, Smith and Williamson [1996]). A low level of money in the system can make cash transactions extremely lucrative. Even if these transactions are a minuscule portion of the economy, rates on deposits have to rise to match them because depositors have the right to withdraw cash. Not only does this make the bank highly susceptible to fleeting opportunities available in the cash market even if that market is quite small, it also forces a future real liability on the bank (and a potential aggregate real liquidity shortage), even if the bank has issued nominal deposits. The nature of the bank's liabilities is critical to why it is susceptible to monetary fluctuations.

This point is not just of theoretical interest. It is well known that money and banking are related, yet the precise connection between tight monetary conditions, aggregate credit, and bank solvency has been much debated. We provide one possible channel, for which there may be some historical support. In his monumental history of the Venetian money market, Mueller (1997, p326) describes how the Senate fixed the time for sailing of the Venetian trading galleys largely in July and August. This was a time of enormously high transactions demand for money as merchants strove to buy the goods and bullion to stock the ships with. Not surprisingly, interest rates were very high during this time. Mueller citing an anonymous merchant manual writes “...August coincided with fewer deadlines for payments of debts than...July but that the demand for specie for export was so high in the last ten days of the month that the banks were “cooked” by the heat of cash withdrawals; money was dearer in that moment than in the whole rest of the year. As soon as the Alexandria galleys left the port, rates collapsed.”

Not surprisingly, almost all bank failures occurred between July and October (Mueller 1997, p127).

More recently, the banking system in Argentina had committed to repay depositors in dollars (effectively real deposits in a peso economy) but the country did not have the dollars, or could not commit to attract enough of them, to repay depositors. Faced with such a shortage, banks failed in 2002. The lesson some economists draw from this crisis is that the banking system should not have issued real (i.e., dollar denominated) deposits.

But issuing peso denominated deposits may not be a panacea unless the value of the peso in terms of both local goods and foreign exchange fully, and at all times, reflect the condition of the real economy. But if the value of the peso fluctuated in ways that did not reflect the underlying state of the economy, then the real repayment burden on the banks issuing nominal deposits would have become much higher than would have been the case if it were fixed in real terms. For instance, if the peso were temporarily overvalued relative to the dollar, then the nominal interest rate on pesos would have had to rise to match the real opportunities available to depositors who could withdraw pesos to buy dollars and then foreign goods. The real repayment burden on the banks would then become a function of the maximum overvaluation of the currency, and the health of banks would become hostage to the country's competence and credibility in managing its exchange rate. If this were questionable to begin with, the country's banking system may have been better off issuing "real" deposits.

## **IV. The Channels of Transmission of Monetary Policy**

### **4.1. The Channels of Transmission of Monetary Policy: The Liquidity Channel**

The previous section suggests that monetary conditions matter because they affect the real value of deposit liabilities. A current shortage of money relative to cash goods causes an incipient drain on the banking system, which is averted only if the banks pay depositors a very high nominal rate. But this increases future bank obligations (aggregate real liquidity demand), which will be met by increases in the real interest rate, by curtailing credit and restructuring projects, and by bank failures.

This then suggests a "liquidity" channel through which monetary policy can affect real economic activity: ultimately it works through prices, interest rates, and bank balance sheets, all ingredients that have been separately identified by other theories of transmission (see Bernanke and Gertler (1995) or Kashyap and Stein (1994, 1997) for detailed surveys). But the reason is different from the traditional ones. Banks are special in transmission not because of reserve

requirements, sticky prices, or special guarantees given to deposits, but because their demandable liabilities are non-renegotiable, and convert to cash on demand. In addition, they have some control over production of their borrowers.

To see the channel working, consider an open market repurchase conducted by the monetary authority, which has the effect of increasing the date-0 money supply to  $M_0 + \Delta$  and reducing the face value of outstanding date-2 bonds to  $B_2 - i_{02}\Delta$  where  $\Delta$  is a small number. Let the open market repurchase be announced after initial contracts are negotiated and projects initiated, and be executed so that banks have the added money at date 0. To focus on the pure effect of the open market operation, let no other exogenous parameter be changed at this or other dates.<sup>14</sup> Furthermore, let the parameters be such that at any date-2 price level, the total supply of consumption goods is not enough to meet the total demand without some restructuring by B type banks. If the system is in a unique equilibrium where both types of banks survive, we have

**Proposition 4:** So long as the gross nominal interest rate exceeds 1, the effect of an open market repurchase of bonds with money at date 0 is to increase the available credit (i.e., reduce the fraction of late projects restructured).

**Proof:** See appendix.

So long as  $i_{02} > 1$ , the effect of an increase in money will be to increase  $P_{02}$  ( $= \frac{M_0 + \Delta}{q_1}$ ), reduce the nominal rate, and reduce the required real deposit payout at date 2,  $\frac{d_0}{P_{02}}$ . This will cause real aggregate liquidity demand at date 2 to fall. A reduction of aggregate real liquidity demand will tend to reduce the fraction of projects liquidated, or equivalently, enhance the supply of credit. The details of the proof show that changes in prices or interest rates do not offset the direct effect of the decrease in liquidity demand.

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<sup>14</sup> This would mean that at date 2, we would have to inject (helicopter drop) a small amount of money,  $\Delta(i_{02} - 1)$  to keep the quantity of money constant at  $M_0 + B_2$ .

### Example continued

Consider again our base case example with  $a^B = 0.25$ . An increase in the money supply at date 0 from 0.2 to 0.22 increases credit from  $(1 - m^B) = 0.43$  to  $(1 - m^B) = 0.53$ .

**Corollary 1:** When the gross nominal interest rate  $i_{02}$  is 1 (the net nominal interest rate is zero), an open market repurchase of bonds with money at date 0 will have no effect on the amount of credit available at date 2.

When the nominal interest rate is 1, money and bonds are equivalent because the marginal unit of money provides no transaction services while bonds provide no interest – there is enough money at date 0 that the price of cash goods purchased at that date equals the price of produced goods at date 1. Any additional money issued by the monetary authority to repurchase bonds will be held by the banks as a store of value and not withdrawn by investors for date-0 transactions. Open market operations will have no effect on the date-0 price of cash goods,  $P_{02}$ , and none on the real deposit burden on the banks at date 2.

Finally a few notes. Because a significant portion of bank liabilities is convertible on demand, banks are susceptible to temporary spikes in the transactions demand for money. By contrast, financial intermediaries with longer maturity liabilities are affected only if a substantial fraction of their liabilities mature together at a time of high transactions demand. A financial intermediary with longer-term liabilities that are diversified across maturities will be much less affected by fluctuations in monetary conditions. Changes in monetary policy will have less of an effect on the activities of such intermediaries.

Another point worth noting is that what really hurts the banking system is a temporary deflation, which makes withdrawals attractive. If efforts by the monetary authority to inflate do not set in immediately (due to sticky prices or other reasons), the anticipation of coming inflation increases the incipient outflows by depositors. Far better for the health of banks and for maintaining steady levels of aggregate credit if a monetary authority is able to tailor money

supply to the demands of real activity so as to maintain a stable price level. When such a monetary authority exists, the risks associated with the issuance of nominal deposits decreases, implying that a banking system can finance more of its assets with demandable claims.

#### 4.2. The Channels of Transmission of Monetary Policy: The Financial Asset Channel

It is useful to note that there are other channels through which an exchange of money for bonds can affect the real activity of banks. In particular, it could work by altering the real value of financial assets on bank balance sheets. Recall we showed that the real value of the claims on the government held by the banks is

$$\frac{M_0 + B_2}{P_{12}} = tX_2 + \frac{1}{r_{24}} \text{Max}\left\{q_3 + \frac{B_4}{M_2 + B_4} tX_4, tX_4\right\} \quad (2.16)$$

where  $B_4$  is the face value of date-4 maturing bonds issued at date 2 and  $M_2$  is the quantity of money left after date-4 maturing bonds are issued ( $=M_0+B_2-b_{24}$  where  $b_{24}$  is the present value of the date-4 maturing bonds issued at date 2). Keeping real activity constant, the expression indicates that as the quantity of bonds  $B_4$  that are issued decreases from a level that nearly absorbs the entire money stock (so that  $M_2$  is an infinitesimal amount) to 0, the total value of government claims held by the banks decreases from  $tX_2 + \frac{q_3 + tX_4}{r_{24}}$  to

$$tX_2 + \frac{1}{r_{24}} \text{Max}\{q_3, tX_4\}.$$

The decrease in the real value of government claims with expansionary open market operations is not because of seigniorage (government real revenues are assumed fixed): When there is only a minuscule amount of money outstanding, not only can current holders of money buy cash goods at a deeply discounted price, but also government bonds maturing at date 4 account for the lion's share of the public's claims on the government, so bonds capture the full value of real taxes. As the money stock increases, the dealers in the cash market at date 3 no

longer have to sell goods for a deeply discounted price. Also bonds have to share the value of real taxes with holders of money. Therefore, as the amount of money outstanding increases relative to bonds, and as the nominal rate falls to 1, the real value of government liabilities (money plus bonds) holding real activity and real rates constant falls.<sup>15</sup> Of course, once the nominal rate falls to one, no further alteration in value is possible, and further open market operations lose all effect.<sup>16</sup>

Thus open market operations reduce the real value of government assets held by banks at date 2, and reduce aggregate liquidity demand by reducing the real value of the bank's liabilities. This leads to an expansion in bank credit for similar reasons to the ones discussed in the previous sub-section. The "financial asset" channel is probably weaker than the "liquidity" channel because the former works primarily by altering the value of bank liabilities such as capital that are most sensitive to bank asset values (unlike the latter which works by altering the real value of deposit payouts). In practice, non-deposit bank liabilities are less likely to be held for liquidity or transactions purposes, and thus the change in their value will have less of an effect on the aggregate demand for liquidity.

### **3.3. Financial Contagion.**

Our model offers a stark and transparent way of modeling the use of money in payments. This allows us to see the effects of alternative assumptions. For instance, suppose depositors who run on a bank will not accept deposits on other banks but will only take money (for instance, because they may need time to verify the quality of the bank they will deposit in). With this small

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<sup>15</sup> Contrast this with the effect on nominal liabilities. Pushing down the nominal interest rate increases the nominal value of bonds and the total nominal value of government claims.

<sup>16</sup> Note also that the government's real revenues are unchanged if real output does not change (and government expenditure is fixed). So substituting interest-bearing liabilities for non-interest bearing ones does not result in a greater real claim on the government or in lower seigniorage profits. There are no sticky prices in our model. Open market operations simply transfer value from one set of agents to others but do not alter the aggregate real future payments by the government.

change in assumptions, bank failures can become contagious through their effect on monetary conditions.

In particular, suppose now that type B banks are not expected to meet their nominal deposit obligations at date 2 and fail. Then they will be run immediately at date 0. They will pay out their cash reserves to depositors, but once the B type banks run out, they will have to sell assets. If the only asset that their depositors will accept is cash, the bank's assets must be sold for cash (and not for deposits in other banks). The sale of the bank's assets will lock up more cash in transactions, leaving less cash to buy cash goods. This will further depress the price of cash goods to

$$P_{02} = \frac{M_0}{q_1 + q^B(c + B_2)} \quad (2.17)$$

where the denominator in (2.17) now also includes the value of restructured loans and bonds that the B type banks sell. This will make the purchase of cash goods even more lucrative, and force the G type banks to pay a yet higher rate to keep their depositors from moving to cash.<sup>17</sup> Given the higher effective payout to deposits at date 2, these type G banks could also fail if  $v^G < \frac{d_0}{P_{02}}$ .

The mechanism here resembles the contagious bank failures described by Friedman and Schwarz (1963): Depositors run on banks and take money, forcing banks to sell assets for cash, which renders the money supply inadequate for the quantum of real activity, forcing a further drop in the price level and still more bank failures.

## Conclusion

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<sup>17</sup> Note that the problem is not the price drop of the assets sold in the fire sale (also present in Diamond [1987] and Allen-Gale [1998]), but the increase in the interest rate required to keep money from being withdrawn for cash purchases.

We have introduced money in a real model of banking. Our purpose was to understand how the supply of money and the availability of bank credit might be tied to each other.

We show that there is a connection between bank lending and monetary conditions, especially in situations where there is a binding aggregate supply of real liquidity. We show that monetary intervention can have real effects even in a world without many of the traditional assumed frictions. We also show that while nominal deposits can, under fairly restrictive conditions, serve as a natural hedge, in general they do not insulate the bank against adverse shocks. In fact, a bank that has issued real deposits may be better hedged.

Turning finally to the scope for future work, we have made a number of strong assumptions to simplify our analysis. Fiscal policy is relatively static in our model. Initial investors cannot substitute at all for consumption between dates. We have no limitation on transactions imposed by the availability of deposits in this model. We do not have long dated bonds. Finally, we do not have agents who are totally outside the banking system. Relaxing each of these is a realistic and potentially interesting extension that suggests scope for future work.

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## Appendix

### Proof of Proposition 1:

In equilibrium, three conditions have to be met at date 2: The B type bank should be just solvent, aggregate liquidity demand should equal aggregate liquidity supply (goods market clearing) and the money market should clear.

Let us write down the three conditions, expand them and collect terms.

For aggregate liquidity supply to be equal to aggregate liquidity demand, we must have

$$q_1 + \frac{1}{(1-t)} [q^G C + (1-q^G)(a^B C + (1-a^B)m^B c)] = q^G \frac{q_1 + \frac{B_2}{P_{12}} + gC + d_2}{2} + (1-q^G) \frac{q_1 + \frac{B_2}{P_{12}} + (a^B gC + (1-a^B)c) + d_2}{2} \quad (2.18)$$

Expanding and rearranging, we get

$$\frac{1}{(1-t)} \underbrace{[\mathbf{q}^G C + (1-\mathbf{q}^G) \mathbf{a}^B C] - \frac{1}{2} [\mathbf{q}^G \mathbf{g} C + (1-\mathbf{q}^G) [\mathbf{a}^B \mathbf{g} C + (1-\mathbf{a}^B) c]]}_{k_1} + \frac{q_1 - d_2}{2} + \frac{1}{(1-t)} (1-\mathbf{q}^G)(1-\mathbf{a}^B) c \mathbf{m}^B = \frac{B_2}{2P_{12}}$$

$$\Rightarrow k_1 + k_2 \mathbf{m}^B = k_3 \left( \frac{1}{P_{12}} \right) \quad (2.19)$$

Next, we have the solvency condition for the B type bank, which requires that

$$q_1 + \frac{B_2}{P_{12}} + \left[ \mathbf{a}^B \mathbf{g} C + \mathbf{m}^B (1-\mathbf{a}^B) c + (1-\mathbf{m}^B)(1-\mathbf{a}^B) \frac{\mathbf{g} C}{(1+k)r_{24}} \right] = \frac{q_1 + \frac{B_2}{P_{12}} + [\mathbf{a}^B \mathbf{g} C + (1-\mathbf{a}^B) c] + d_2}{2}$$

Rearranging, we have

$$\frac{B_2}{2P_{12}} + \underbrace{\left[ \frac{q_1}{2} + \frac{\mathbf{a}^B \mathbf{g} C}{2} - \frac{(1-\mathbf{a}^B) c + d_2}{2} \right]}_{k_4} + (1-\mathbf{a}^B) c \mathbf{m}^B + \frac{(1-\mathbf{a}^B) \mathbf{g} C}{(1+k)r_{24}} - (1-\mathbf{a}^B) \frac{\mathbf{g} C}{(1+k)} \left( \frac{1}{r_{24}} \right) \mathbf{m}^B = 0$$

$$\Rightarrow k_3 \left( \frac{1}{P_{12}} \right) + k_4 + k_5 \mathbf{m}^B + k_6 \left[ \frac{1}{r_{24}} \right] - k_6 \left[ \frac{1}{r_{24}} \right] \mathbf{m}^B = 0 \quad (2.20)$$

Finally, for money market equilibrium, we have  $t X_2 + \frac{q_3}{r_{24}} = (M_0 + B_2) \left( \frac{1}{P_{12}} \right)$ .

$X_2 = \frac{1}{1-t} [\mathbf{q}^G C + (1-\mathbf{q}^G) (\mathbf{a}^B C + \mathbf{m}^B (1-\mathbf{a}^B) c)]$ . Substituting and regrouping, we have

$$\frac{t}{1-t} [\mathbf{q}^G C + (1-\mathbf{q}^G) \mathbf{a}^B C] + \frac{t}{1-t} (1-\mathbf{q}^G) (1-\mathbf{a}^B) c \mathbf{m}^B + \frac{q_3}{r_{24}} = (M_0 + B_2) \left( \frac{1}{P_{12}} \right)$$

$$k_7 + k_8 \mathbf{m}^B + q_3 \left( \frac{1}{r_{24}} \right) = k_9 \left( \frac{1}{P_{12}} \right) \quad (2.21)$$

Equations (2.19), (2.20), and (2.21) are in 3 unknowns,  $\mathbf{m}^B, \frac{1}{r_{24}}, \frac{1}{P_{12}}$ . Solving for

$\frac{1}{r_{24}}$  and  $\frac{1}{P_{12}}$  from (2.19) and (2.20) and substituting in (2.21), we get

$$(k_1 + k_4 + k_6 a) + (k_2 + k_5 + k_6 b - k_6 a) \mathbf{m}^B - k_6 b (\mathbf{m}^B)^2 = 0 \quad (2.22)$$

where  $a = \frac{1}{q_3} \left[ \frac{k_9}{k_3} k_1 - k_7 \right]$  and  $b = \frac{1}{q_3} \left[ \frac{k_9}{k_3} k_2 - k_8 \right]$ .

Proof of Proposition 1 (i):

Implicitly differentiating (2.22) w.r.t.  $\mathbf{q}^G$ , we get

$$\frac{d\mathbf{m}^B}{d\mathbf{q}^G} = \frac{- \left[ \frac{dk_1}{d\mathbf{q}^G} + \frac{dk_4}{d\mathbf{q}^G} + \mathbf{m}^B \left( \frac{dk_2}{d\mathbf{q}^G} + \frac{dk_5}{d\mathbf{q}^G} \right) + (1 - \mathbf{m}^B) k_6 \left( \frac{da}{d\mathbf{q}^G} + \mathbf{m}^B \frac{db}{d\mathbf{q}^G} \right) \right]}{(k_2 + k_5 + k_6 b - k_6 a) - 2k_6 b \mathbf{m}^B} \quad (2.23)$$

Some tedious but straightforward algebra shows that the numerator is negative, where we use the condition that some restructuring is needed at any price to prove that  $k_1 < 0$ .

To sign the denominator, note that it is in the form  $2A\mathbf{m}^B + B$  where the quadratic in (2.22) is  $A\mathbf{m}^{B^2} + B\mathbf{m}^B + C = 0$ . Some algebra shows that  $A < 0$ ,  $C < 0$  and  $B > 0$ . Therefore there will be two positive roots for  $\mathbf{m}^B$ . If the equilibrium is unique, the greater root must exceed 1, and the only

feasible root is the smaller root,  $\mathbf{m}^B = \frac{-B + \sqrt{B^2 - 4AC}}{2A}$ . This implies  $2A\mathbf{m}^B + B > 0$  so

$$\frac{d\mathbf{m}^B}{d\mathbf{q}^G} < 0 \text{ or } \frac{d(1 - \mathbf{m}^B)}{d\mathbf{q}^G} > 0.$$

Proof of Proposition 1 (ii):

Implicitly differentiating (2.22) w.r.t.  $\mathbf{a}^B$ , we get

$$(2.24)$$

$$\frac{d\mathbf{m}^B}{d\mathbf{a}^B} = \frac{- \left[ \frac{dk_1}{d\mathbf{a}^B} + \frac{dk_4}{d\mathbf{a}^B} + \mathbf{m}^B \left( \frac{dk_2}{d\mathbf{a}^B} + \frac{dk_5}{d\mathbf{a}^B} \right) + (1 - \mathbf{m}^B) \frac{dk_6}{d\mathbf{a}^B} (a + \mathbf{m}^B b) + (1 - \mathbf{m}^B) k_6 \left( \frac{da}{d\mathbf{a}^B} + \mathbf{m}^B \frac{db}{d\mathbf{a}^B} \right) \right]}{(k_2 + k_5 + k_6 b - k_6 a) - 2k_6 b \mathbf{m}^B}$$

Now  $(a + \mathbf{m}^B b) = \frac{1}{r_{24}}$  and  $\frac{dk_6}{d\mathbf{a}^B} = \frac{-\mathbf{g}C}{1+k}$ , therefore

$$(1 - \mathbf{m}^B) \frac{dk_6}{d\mathbf{a}^B} (a + \mathbf{m}^B b) = - (1 - \mathbf{m}^B) \frac{\mathbf{g}C}{(1+k) r_{24}} > - (1 - \mathbf{m}^B) c \text{ whenever } r_{24} > R \text{ (which is the}$$

case since some restructuring is needed).

Expanding the terms under E and substituting from the above inequality, we get E is greater than  $\frac{(1-q^G)C}{(1-t)} + \frac{1}{2}(1-q^G)c - \frac{1}{2}(1-q^G)gC + \frac{gC+c}{2} - m^B \frac{(1-q^G)c}{(1-t)} - m^B c - (1-m^B)c$

Grouping terms, recognizing that  $gC > c$  and that  $m^B < 1$ , this is easily shown to be positive. It is straightforward to show that  $(1-m^B)k_6 \left( \frac{da}{da^B} + m^B \frac{db}{da^B} \right) > 0$ . So the numerator of (2.24) is negative and following the same logic as part (i), we get  $\frac{dm^B}{da^B} < 0$  or  $\frac{d(1-m^B)}{da^B} > 0$ .

Proof of Proposition 1 (iii) (sketch):

As banks restructure more to cope with a low  $a^B$  (part (ii)), eventually  $m^B = 1$  and now no more liquidity will be available through restructuring. Banks will have to fail if  $a^B$  falls further else the aggregate liquidity constraint will not be met.

Proof of Proposition 4:

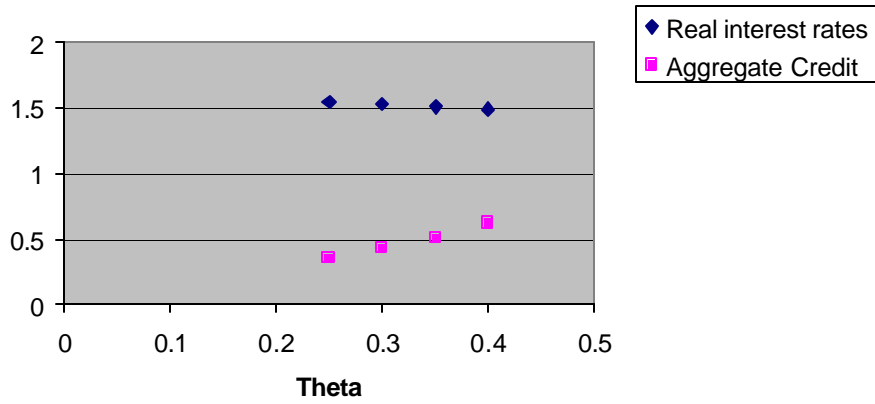
When net nominal interest rates are positive, we have the real payout on deposits at date 2,  $d_2 = \frac{d_0 q_1}{M_0}$ . Clearly, this falls as  $M_0$  increases. So we have to show that a fall in  $d_2$  increases  $(1-m^B)$ , the amount of credit extended at date 2 by the B type banks.

Substituting and implicitly differentiating (2.22) w.r.t.  $d_2$ , we get

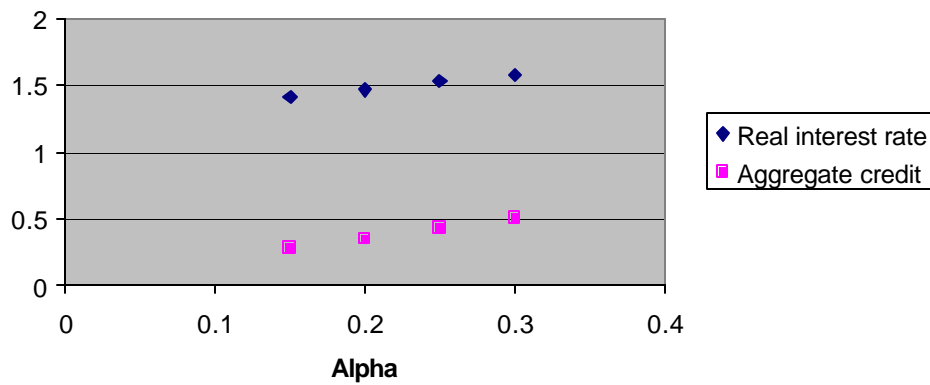
$$\frac{dm^B}{dd_2} = \frac{1 + \frac{k_6 k_9}{2q_3 k_3} (1-m^B)}{(k_2 + k_5 + k_6 b - k_6 a) - 2k_6 b m^B} \quad (2.25)$$

The numerator is easily shown to be positive. Since the denominator has been shown to be positive,  $\frac{dm^B}{dd_2} > 0$ , and therefore  $\left. \frac{d(1-m^B)}{dM_0} \right|_{M_0+B_2=Const} > 0$ .

**Figure 1: Real interest rates and aggregate credit with changes in theta**



**Figure 2: Changes in bank credit and interest rates with alpha**



### **Figure 3: Time line of transactions:**

#### Date -1

Banks offer interest rates on deposits and sell deposits and capital for initial investors' bonds and cash

Entrepreneurs receive loans (in bank claims)

Entrepreneurs buy goods from initial investors with bank claims

#### Date 0

State realized

Depositors withdraw cash to buy cash goods (if no more expensive than produced goods) or to hold as an asset.

If a bank faces withdrawals exceeding its cash, it sells bonds and restructured loans for date-1 delivery to meet withdrawal (similarly on all future dates)

#### Date 1

Cash goods sold at 0 delivered (similarly on all future dates)

Cash from date 0 good sales available to seller to deposit or spend (similarly on all future dates)

Cash from date 0 bank asset sales available for depositor to withdraw (similarly on all future dates)

Early entrepreneurs sell produced goods for deposits or cash

#### Date 2

Early entrepreneurs repay loans with deposits or cash

Early entrepreneurs pay taxes with cash from sales and withdrawn bank deposits

Banks pay dividend on capital (in deposits or currency)

Government repays maturing bonds in currency and issues new bonds

Cash is withdrawn to buy date-3 cash goods or to hold as an asset.

#### Date 3

Cash goods sold at date 2 delivered

Late entrepreneurs sell goods for bank claims and cash

#### Date 4

Late entrepreneurs repay bank with currency and deposits

Banks repay remaining net deposits in currency

Banks pay final dividend on capital in currency

Government repays maturing bonds in currency

All currency goes to pay taxes