

# CURRICULUM VITAE

## Ernesto Dal Bó

### Contact information

University of California at Berkeley, Haas School of Business, 545 Student Services  
Building #1900, Berkeley, CA 94720-1900. DalBo@Haas.Berkeley.Edu

### Current position

2010- : Harold Furst Associate Professor in Management Philosophy and Values, Haas School of Business, and Associate Professor of Political Science, Department of Political Science, University of California at Berkeley.

### Past academic appointments

2008-2010: Associate Professor of Business and Public Policy, Haas School of Business, and Associate Professor of Political Science, Department of Political Science, University of California at Berkeley (tenured).

2007-2008: Associate Professor of Political Economy, Graduate School of Business, Stanford University (untenured).

2004-2007: Assistant Professor of Political Science, Department of Political Science, University of California at Berkeley.

2003-2007: Assistant Professor of Business and Public Policy, Haas School of Business.

### Other affiliations and professional membership

2007- : NBER Faculty Research Fellow.

Member of the American Economic Association, the European Economic Association, the Latin American Economic Association, and the American Political Science Association.

### Education

DPhil in Economics, University of Oxford, 2003.

MPhil in Economics, University of Oxford, 1998.

Master in Economic Policy, University of Buenos Aires, 1995.

Licentiate in Economics, University of Buenos Aires, 1994.

### Publications

Capture by Threat, *Journal of Political Economy* 111(5) (October) 2003, (with Rafael Di Tella).

*Plata o Plomo?: Bribe and Punishment in a Theory of Political Influence*, *American Political Science Review* 100(1) (February) 2006, (with Pedro Dal Bó and Rafael Di Tella).

Committees With Supermajority Voting Yield Commitment With Flexibility, *Journal of Public Economics* 90 (May) 2006.

Regulatory Capture: A Review, *Oxford Review of Economic Policy* 22(2) (Summer) 2006.

Corruption and Inefficiency: Theory and Evidence from Electric Utilities, *Journal of Public Economics* 91(5-6) (June) 2007, (with Martín Rossi).

Reputation When Transfers and Threats Are Available, *Journal of Economics and Management Strategy* 16(3) (Fall) 2007 (with Pedro Dal Bó and Rafael Di Tella).

Bribing Voters, *American Journal of Political Science* 51(4) (October) 2007.

Political Dynasties, *Review of Economic Studies* 76(1), January 2009 (with Pedro Dal Bó and Jason Snyder).

A Model of Spoils Politics, *American Journal of Political Science* 53(1), January 2009 (with Robert Powell).

Workers, Warriors and Criminals: Social Conflict in General Equilibrium, August 2011 (with Pedro Dal Bó). *Journal of the European Economic Association* 9(4), 646-77.

Term Length and the Effort of Politicians, 2008 (with Martín Rossi). Forthcoming, *Review of Economic Studies*.

Conflict and Policy in General Equilibrium: Insights from a Standard Trade Model, 2010 (with Pedro Dal Bó). Forthcoming, Oxford Handbook of Conflict, Oxford University Press.

#### Working papers

Self-Esteem, Moral Capital, and Wrongdoing, 2007, NBER WP#14508 (with Marko Terviö). R&R *Journal of the European Economic Association*.

Do The Right Thing: The Effects of Moral Suasion on Cooperation, 2009 (with Pedro Dal Bó), under review.

Strengthening State Capabilities: The Role of Financial Incentives in the Call to Public Service (with Fred Finan and Martín Rossi)

Endgame: Time Preference and Demand for Beliefs Two Weeks Before the Apocalypse, in progress (with Ned Augenblick, Jesse Cunha, and Justin Rao)

#### Honors and awards

Excellence in Refereeing Award, *American Economic Review*.

Hellman Family Faculty Fund Award 2006.

Schwabacher Award 2005 (highest honor conferred by the Haas School of Business to junior faculty).

Winner, E.F. Cheit Outstanding Teaching Award, MBA Program, Haas School of Business, 2004.

Honorable Mention, E.F. Cheit Outstanding Teaching Award, PhD Program, Haas School of Business, 2004.

J.Rank and C.A.W. Manning Junior Research Fellowship in Social Studies, New College, Oxford. October 2000-July 2003.

Royal Economic Society Fellowship (Recipient). 2000.  
Overseas Research Student Award (UK). 1997 and 1998.  
British Chevening Award. 1996-1997.

### Other Publications

Bribes, Punishment, and Judicial Immunity, *Global Corruption Report 2007*, Transparency International (with Pedro Dal Bó and Rafael Di Tella).  
Comment on “Electoral Campaign Financing: The role of public contributions and party ideology,” by A. Cuoco Portugal and M. Bugarin. *Economía* (2007), the journal of the Latin American Economics Association.  
Comment on “The Electoral Consequences of the Washington Consensus,” by E. Lora and M. Olivera. In *Economía* (2005), the journal of the Latin American Economics Association.  
Theoretical Approaches to the Microeconomic Evidence of Structural Adjustment. (with Bernardo Kosacoff). In B. Kosacoff (ed.) (2000), “Corporate strategies under structural adjustment”, London: Macmillan.  
What We Talk About When We Talk About Public Goods (1997), *Económica* XLIII (1-2), La Plata, Argentina.

### Other activities and positions held

Contributor. Oxford Analytica. 1999-2001.  
Consultant. United Nations Economic Commission for Latin America and the Caribbean (UN-ECLAC), Buenos Aires Office, Industry Division. 1996.  
Privatization Investment Projects Analyst. Techint Organization. 1992-1994

### Refereeing

American Economic Review, American Journal of Political Science, American Political Science Review, Econometrica, Economic Journal, Games and Economic Behavior, International Economic Review, Journal of Economic Theory, Journal of the European Economic Association, Journal of Law, Economics, and Organization, Journal of Political Economy, Journal of Politics, Journal of Public Economics, Journal of Public Economic Theory, National Science Foundation, Quarterly Journal of Economics, Review of Economic Studies, Theoretical Economics, and others.

### Personal

Born: 9<sup>th</sup> of June, 1969. Citizenship: Argentina & Italy.