

SUNIL DUTTA

Curriculum Vitae

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ADDRESS

Haas School of Business
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ACADEMIC POSITIONS

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| 2008-present | Egon and Joan von Kaschnitz Distinguished Professor of Accounting and International Business Haas School of Business, University of California, Berkeley. |
| 2002-2008 | Egon and Joan von Kaschnitz Distinguished Associate Professor of Accounting and International Business Haas School of Business, University of California, Berkeley. |
| 2007-2008 | Visiting Scholar, Indian School of Business. |
| 2006-2007 | Chair, Accounting Group, Haas School of Business. |
| 2002-2006 | Co-chair, Accounting Group, Haas School of Business. |
| 1996-2002 | Assistant Professor, Haas School of Business. University of California, Berkeley. |
| 1994-1996 | Assistant Professor, Sauder School of Business University of British Columbia. |

EDUCATION

- Ph.D., University of Minnesota, 1994.
- M.B.A., University of Minnesota, 1993.
- M.S., University of Minnesota, 1988.
- B.S., Indian Institute of Technology (Roorkee), 1984.

RESEARCH INTERESTS

Accounting information, performance measures, and managerial incentive contracts.

REFEREED PUBLICATIONS

1. "Hurdle Rates and Project Development Efforts" with Q. Fan. *The Accounting Review*, 84 (2), 2009.
2. "Dynamic Performance Measurement". *Foundations and Trends in Accounting*, Vol. 2, No 3, 2008.
3. "Managerial Expertise, Private Information, and Pay-Performance Sensitivity". *Management Science*, 54(3), 2008.
4. "Cost Allocation for Capital Budgeting Decisions" with T. Baldenius and S. Reichelstein. *The Accounting Review*, 82 (4), 2007.
5. "Stock Price, Earnings, and Book Value in Managerial Performance Measures" with S. Reichelstein. *The Accounting Review* 80 (4), 2005.
6. "Accrual Accounting for Performance Evaluation" with S. Reichelstein. *Review of Accounting Studies* 10 (1), 2005.
7. "Leading Indicator Variables, Performance Measurement and Long-Term versus Short-Term Contracts" with S. Reichelstein. *Journal of Accounting Research* 41 (3), 2003.
8. "Capital Budgeting and Managerial Compensation: Incentive and Retention Effects" *The Accounting Review* 78 (1), 2003.
9. "Revenue Recognition in a Multiperiod Agency Setting" with X. Zhang. *Journal of Accounting Research* 40 (1), 2002.
10. "The Effects of Earnings Forecasts on Earnings Management" with F. Gigler. *Journal of Accounting Research* 40 (3) , 2002.
11. "Controlling Investment Decisions: Depreciation- and Capital Charges" with S. Reichelstein. *Review of Accounting Studies* 7 (2-3), 2002.
(Received the best paper award of the 2001 RAST conference.)

12. "The Interpretation of Information and Corporate Disclosure Strategies" with B. Trueman. *Review of Accounting Studies* 7 (1), 2002.
13. "Negotiated Transfer Pricing and Divisional versus Firm-Wide Performance Evaluations" with R. Anctil. *The Accounting Review* 74 (1), 1999.
14. "Performance Measurement in Multiperiod Agencies" with S. Reichelstein. *Journal of Theoretical and Institutional Economics* 155 (1), 1999.
15. "Asset Valuation and Performance Measurement in a Dynamic Agency Setting" with S. Reichelstein. *Review of Accounting Studies* 4 (3), 1999. **(Received the best paper award of the 1999 RAST Conference.)**
16. "Earnings Announcements and Market Depth" with R. Bushman, J. Hughes, and R. Indjejikian. *Contemporary Accounting Research* 14, 1997.
17. "Private and Public Disclosures and the Efficiency of Stock Prices" *Review of Accounting Studies* 1 (4), 1996.

WORKING PAPERS AND WORK-IN-PROGRESS

1. "Capacity Management, Decentralization, and Internal Pricing" (with S. Reichelstein).
2. "Managerial Career Concerns and Earnings Management."
3. "Towards a Theory of Accounting Conservatism".

EDITORIAL SERVICE

Associate Editor: *Management Science* (2006 -present).

Adhoc Editor: *The Accounting Review*.

Editorial Board: *The Accounting Review* (2005 -present and 2000-2004).
Review of Accounting Studies (1999-Present)

Contemporary Accounting Research (2003-Present).

Refereeing: Journal of Accounting Research, The Accounting Review, Journal of Accounting and Economics, Review of Accounting Studies, Contemporary Accounting Research, Management Science, International Journal of Accounting, European Journal of Operations Research, Journal of Theoretical and Institutional Economics, Journal of Law, Economics and Organization, California Management Review, American Accounting Association Annual Conferences, Management Accounting Section Conferences, Financial Accounting Section Conferences.

PROFESSIONAL SERVICE

- Competitive Manuscript Award Committee, Management Accounting Section of *American Accounting Association* (2007-2008).
- Competitive Manuscript Award Committee, *American Accounting Association* (2005-2006).
- Reviewer for Research Grants Council of Hong Kong, Canadian Academic Accounting Association Research Grant, Israeli Science Foundation, and Austrian Science Fund.
- Letter writer for several tenure and promotion cases at other institutions (Columbia, Minnesota, Stanford, INSEAD, UCLA, and UC Riverside).

TEACHING EXPERIENCE

Undergraduate:

- Managerial Accounting.
- Advanced Managerial Accounting.

MBA:

- Financial Accounting (MBA Core).
- Financial Reporting (Evening MBA Core).

Ph.D.:

- Analytical Research in Financial Accounting (Haas School).
- Doctoral Research Seminar (Haas School).

Executive Education:

- Performance Measurement Systems.
- Current Issues in Corporate Financial Reporting
- Financial analysis for non-financial executives.

Ph.D. Dissertation Committees:*Dissertation Committee Chair:*

- Wenli Huang (Boston University)
- Tatiana Fedyk (Arizona State University)
- Gali Ingber (School of Management, Israel)

Dissertation Committee Member:

- Suil Pae (HKUST)
- Steve Hillegeist (Northwestern)
- Donna Wei (INSEAD)
- Donglin Li (University of San Francisco)
- Mei Luo (Illinois)
- Tracey Zhang (Singapore Management)
- Haifeng You (Barclays Global Investment)
- Zvi Singer (McGill University)

AWARDS AND HONORS

- Best Paper Award of the 1999 *Review of Accounting Studies* Conference for "Asset Valuation and Performance Measurement in Dynamic Agency Setting".
- Best Paper Award of the 2001 *Review of Accounting Studies* Conference for "Controlling Investment Decisions: Depreciation and Capital Charges".
- Research Grant, Canadian Academic Accounting Association.
- Schwabacher Fellow (outstanding teaching and research), UC Berkeley, 1998.
- Club 6 (high teaching ratings), recognized ten times (1996-2007).

INVITED PRESENTATIONS (2001-2007)

- Columbia University.
- University of Chicago.
- Stanford University.
- The Wharton School, University of Pennsylvania
- University of California, Los Angeles.
- Carnegie-Mellon University.
- Northwestern University.
- University of Texas, Austin.
- University of British Columbia.
- University of Minnesota.
- Purdue University.
- University of North Carolina, Chapel Hill.
- University of Washington.
- INSEAD, France.
- University of California, Riverside.
- Washington University.
- Norwegian School of Business and Economics.
- Indian School of Business.

INVITED CONFERENCE PRESENTATIONS

- 2008 *Review of Accounting Studies* Conference, Duke University.
- 2008 Accounting Research Conference, Carnegie Mellon University.
- 2007 Accounting Research Conference, Indian School of Business.
- 2006 Workshop on Accounting and Economics, Norwegian School of Business and Economics.
- 2005 Accounting Theory Conference at the University of Bern, Switzerland.
- 2004 Financial Economics and Accounting Conference (USC).
- 2003 American Accounting Association Annual Conference.
- 2003 Accounting Theory Conference at the Stuttgart Institute of Technology and Management (Germany).
- 2002 University of Chicago and Minnesota Joint Theory Conference.
- 2002 Management Accounting Section Conference.
- 2001 *Review of Accounting Studies* Conference, Cornell University.
- 2000 University of Minnesota Accounting Theory Conference.
- 2000 American Accounting Association Annual Conference.
- 2000 Hong Kong University of Science and Technology Accounting Summer Symposium.
- 2000 Management Accounting Section Conference.
- 2000 NBER Decentralization Conference, Washington University.
- 1999 *Review of Accounting Studies* Conference, Stanford University.
- 1998 American Accounting Association Annual Conference.

SCHOOL AND UNIVERSITY SERVICE

- Chair, Accounting Group, Haas School, 2006-2007.
- Co-Chair, Accounting Group, Haas School, 2002-2006.
- Ph.D. Field Advisor, Accounting Area, Haas School, 2001-2007.
- Endowed Chair Appointment Committee, Haas School, 2006-2007.
- Faculty Hiring Committee, Haas School, 2002-2003, 2004-2006, and 2008-Present.
- MBA Program Committee, Haas School, 1999-2000.
- Evening MBA Program Committee, Haas School, 1998-1999.
- Ph.D. Program Committee, Haas School, 2001-2007.
- Branding Task Force, Haas School, 2005-2006.
- Ph.D. Program Committee, Haas School, 2001-2007.