Career Management Workshops

As part of your first year programming, the Career Management Group will be holding career workshops during Spring B. The workshops will be held on two dates for each cohort during regularly scheduled class time. Please see below for more details.

<table>
<thead>
<tr>
<th>Cohort</th>
<th>Class 1</th>
<th>Class 2</th>
<th>Room</th>
</tr>
</thead>
<tbody>
<tr>
<td>Blue</td>
<td>Wednesday, March 23</td>
<td>Wednesday, March 30</td>
<td>F320 (Koret)</td>
</tr>
<tr>
<td>Gold</td>
<td>Thursday, March 24</td>
<td>Thursday, March 31</td>
<td>F320 (Koret)</td>
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<tr>
<td>Axe</td>
<td>Saturday, April 2 (AM)</td>
<td>Saturday, April 9 (AM)</td>
<td>C210</td>
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<tr>
<td>Oski</td>
<td>Saturday, April 2 (PM)</td>
<td>Saturday, April 9 (PM)</td>
<td>C220</td>
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**Pre-work**
Introspection & Self-Assessment (Career Leader-Interests, Motivators, Skills, Career and Culture Match)

**Class 1**
Part A
- Analyze your Accomplishments - to identify transferable skills
- Brand yourself - what do you want to project; how do you want to be identified
- Create a positioning statement - tailor it for a specific audience

Part B
- Explore your options - short- and long-term goals, networking, informational interviewing

**Class 2**
Part A
- Execution - cover letter, resume, LinkedIn profile, story, marketing plan

Part B
- Interview Prep - build your stories
- Salary Negotiation